



# MPI Tennessee Mentorship Program

Dates: April 1, 2021 - July 31, 2021

---

## Purpose

To provide an environment and opportunity for personal development, professional growth, and relationship building between new and experienced members.

## Benefits

### Mentees

1. Gain knowledge on topics that will increase your skills and business value
2. Establish a relationship and open line of communication with an industry expert
3. Receive discounts to MPI monthly events for the 4-month duration of the program
4. Grow your network by developing relationships with everyone involved in the mentorship program

### Mentors

1. At the conclusion of the 4-month program, you will be honored with a complimentary event/happy hour for dedicating your time and knowledge to the growth and engagement of our membership.
2. Increase your leadership skills and self-awareness while sharing your passion for the meeting industry
3. Strengthen your network by developing relationships with everyone involved in the mentorship program

## Mentorship Topics (Choose one per 4 month session)

- **Industry Experience** - Techniques for problem-solving, overcoming obstacles, event execution stories, strategic thinking, career challenges, and successes
- **Personal and Professional Growth** - work/life balance, confidence, effective communication, leadership, emotional stability, understanding strengths and weaknesses
- **Maximizing your MPI membership** - Learn the benefits of your MPI membership, tips for navigating the website, membership directory, and the value of volunteering
- **Networking Skills** - Building rapport, breaking through the awkward barrier at events, importance of being authentic, listening skills, and focus on other's needs/ interests

## Guidelines

- Time Commitment: 3 hours per month (April - July)
- Attend a one-hour meeting (virtually or in-person) twice a month with your mentee/mentor
- Participate in a monthly virtual happy-hour with fellow mentorship program participants to discuss individual interactions and learnings, share stories, and strengthen industry relationships and engagement.

## Cost

- \$20 per mentee (You will receive a \$5 discount each month to apply towards MPI events)
- No cost for mentors other than your time