



The word "eCURRENT" in a stylized, lowercase font, set against a dark background with a green and blue abstract graphic behind it.

*A Monthly Digital News Communication for MPI D/FW Members*



## Presidential Ponderings

Success – What is Your Definition?

Everyone wants to be considered a successful person. I don't recall ever hearing someone say "I don't care if I succeed". But do we always know what that success looks like? How do we know when we've achieved success? Do we know what to do to succeed? Success means different things to different people. And it can be defined differently in various stages of a person's life. Hence the question "What is YOUR definition of success?"

Within the MPI family circle, we encourage each other, and seek to help each other achieve success in our careers and in our lives. But how can we do that if everyone has different goals and needs? At our October education luncheon, we will explore how to collaborate with each other, especially across diverse generations. Learning to understand success to others can help us define what it is, or is not, for ourselves. One of the key factors to success is surrounding yourself with the right people to help you reach for your goals. Join us on October 27, and learn how you can help others, while helping yourself achieve the level of success you're looking for.

How does MPI D/FW fit into your definition of success? How can we help you reach your goals? Let us know what you need to reach your goals for. Determine what YOUR definition of success is to you – then

## 2016 October Chapter Educational Experience



**Thursday, October 27,  
11:00 a.m. - 1:30 p.m.**

**Westin Stonebriar**  
1549 Legacy Drive, Frisco, TX

October's MPI Experience Luncheon will be focused on industry student professionals and research of demographic trends. For the first time, we are seeing four different generations in the workforce. And, instead of "collision" we should have "collaboration" across all generations.

We are excited to bring generational guru Sherri Elliott-Yearly, author of the book "Ties to Tattoos," to share how the global marketplace – especially the hospitality industry – has become a myriad of different generations. What people want from an employer - benefits,

OWN IT – and go for it!! See you on October 27<sup>th</sup>.



## 2016 MPI DFW Keys to Success Sales Blitz is filling up!

**November 1st, 2nd & 3rd**

**Registration closes tomorrow - October 6, 2016.**

**Don't miss the chance to attend one of the Chapter's signature events of the year!**

**\$425 includes the following:**

- Sales Calls with Fellow Suppliers for three days**
- A Networking Reception and RFP exchange (open to general membership and the public)**
- Transportation to and from all sales calls each day**

- **Sales calls with fellow suppliers for three days**
  - *Tuesday, 11/1 - 8:30a-5p - Sales Calls*
  - *Wednesday, 11/2 - 8:30a-5p - Sales Calls*
  - *Wednesday, 11/2 - 5p-7p - Networking Reception*
  - *Wednesday, 11/2 - 7p - Return to Hotel/Home*
  - *Thursday, 11/3 - 8:30a-5pm - Sales Blitz ends*
- **A Networking Reception and RFP exchange (open to general membership and the public)**
- **Transportation to and from all sales calls each day**

**PLANNERS** – mark your calendar for this opportunity to BUY MPI and do business with our participants. Please click [here](#) to request appointments. If you cannot request appointments, please come to our Networking Reception on November 2, 2016 from 5 p.m.- 7 p.m. Join the following suppliers who have currently signed up for this event:

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Groups360

organizational culture and motivation - differ from generation to generation. Sherri will share with us interesting facts and trends about this workplace reality and will also share specific techniques on how to communicate effectively with the individual generations to achieve personal and professional goals.

Learn more about Sherri and her dynamic approach to generational differences [here](#). Don't miss this exciting and educational session of interest to all generations!

[Registration opens today!](#)

**Early Bird Registration Prices:**

**MPI Member:\$35**

**Non-Member Early bird: \$45**

**Student Member Early bird: \$25**

[Early Bird Registration closes Thursday, October 20, 2016](#)

[Click to Register](#)



## September 2016 Chapter Experience with PYM

On Thursday, September 22, 2016, the MPI D/FW Chapter partnered with PYM (Plan Your Meetings), a new affiliate of MPI Global, during their PYM LIVE Event Day of Education. In the morning, planners received educational sessions sponsored by PYM followed by a Hosted Buyer program where they were

Hyatt Regency DFW  
Plano Centre  
Arlington CVB  
Fossil Group  
Sheraton Arlington  
Fort Worth Convention & Visitors Bureau  
ACCESS Texas  
Atlanta Convention & Visitors Bureau  
City of Southlake  
A Very Special Day / AVSD Productions  
Horseshoe Bay Resort  
The San Luis Resort, Spa and Conference Center  
Premier Transportation  
Austin Convention Visitors Bureau  
Courtyard By Marriott DFW Grapevine

[Click to Register](#)

Thank you to our sponsors:

COURTYARD<sup>®</sup>  
Marriott



**Need a place to stay?** MPI Sales Blitz Room Block information:

- Marriott Courtyard Dallas DFW Airport North/Grapevine - \$159.00/night
- Start date: 10/31/16; End date: 11/2/16
- Complimentary self-parking

[Click here to book your group rate for MPI Sales Blitz today!](#)

### Monthly Renewal Drawing for October 2016

Who's eligible? Current members of MPI who are up for renewal in any given month. **Fall Renewal Incentive:** Are you up for renewal this month? Renew your MPI membership before the end of October and you will be entered into a drawing for one of two great prizes. The winner will pick one! [Renew today!](#)

- 1 year extended membership

introduced to suppliers in the area.

Click for more info [HERE](#).

**Thanks to our September 2016 Sponsor —  
Top Golf in The Colony**



**Refer a Friend to MPI  
D/FW**

Refer a Friend to MPI D/FW and earn \$100 off your next MPI membership renewal, CMP or CMM coursework or exam expenses! For each referral, your name is entered into the drawing!

Click [here](#) for vouchers to share with non-members.

HELLO

**NEW MEMBERS**

Dawn Anderson, Embassy Suites by Hilton Dallas DFW  
Airport South

Patricia Barnett, CMP, Explore St. Louis

Tressa Draper Sims

Jordan Fatheree, CMP, Rosewood Hotels & Resorts

Brenda Hanfling, Horseshoe Bay Resort

- **Half off registration to WEC 2017 or EMEC 2017**

Lacee Holton, IRMI  
 Pamela Kettle, PK Works  
 Colleen Lemons, Electronic Security Association  
 Alma Lester, The Colony Marriott Hotels at Cascades  
 Julie Porter, Lone Star Ag Credit  
 John Schwichtenberg, Tanglewood Resort and  
 Conference Center



October

- 10th - Fall 2016 CMP Workshop @ UT Dallas
- 13th - Education & Events Committee Meeting
- 17th - Fall 2016 CMP Workshop @ UT Dallas
- 24th - Fall 2016 CMP Workshop @ UT Dallas
- 27th - Chapter Experience @ Westin Stonebriar



**Roma Giordano**

Roma is excited to grow her professional career with Red Rock and Green Valley Ranch Resorts in Las Vegas as the National Sales Manager. She began her career at Caesars Palace in Las Vegas in 2002 advancing through numerous roles in the convention sales department. After relocating to the DFW area in August 2013, she became an MPI DFW Chapter member volunteering on the finance committee as sponsorship liaison and chairing the 2015 JPA Scholarship Fundraiser. During 2015-2016 term she served as Director of Finance. Currently, she serves as VP of Finance, working with chapter partners to secure sponsorships to support the growth of the MPI DFW Chapter. When not at work, she loves spending time with her family - cooking, gardening and traveling together. A Dean's List High Honors graduate of Rochester Institute of Technology in New York, Roma has a Bachelor's Degree in Hospitality and Service Management. Roma was born and raised in Ukraine.

**Q2 Charity: Under1Roof**  
 (Oct 2016 – Dec 2016)



In order to assist persons to become self-reliant, Under 1 Roof Dallas will provide transitional, permanent supportive housing and other services to homeless and low-income individuals as well as families in Dallas and Collin Counties. Their vision is a community where everyone has safe affordable housing and the tools to become self-reliant. We will collect items or cash donations for starter kits at our October through December meetings which include:

- o 1 full or queen size sheet set – 2 twin size sheets
- o 1 blanket for each member in household
- o 1 pillow for each member in household
  - o 2 bath towels
  - o 1 set of washcloths
  - o 1 shower curtain & hooks.
  - o 1 set of dishes



- o 1 set of cookware
- o 1 set of dishcloths
- o 1 set of silverware
- o 1 set of glasses
- o 1 set of 8 plastic cups
- o 1 laundry basket
  - o 1 broom
  - o 1 mop
  - o 1 bucket
- o Cleaning Supplies
  - o laundry detergent
    - o dish liquid
    - o tub cleaner
  - o toilet cleaner
    - o toiletries
  - o Toilet Tissue
  - o Paper towel
  - o Soap

**Changes, Changes, Changes....** help us keep up with your new position, new career, contact information by updating your profile here and letting us know about your new position.

Click [here](#) to update your profile.

Click [here](#) to send us a member on the move notice to publish in our newsletter!



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Contact MPI D/FW:

MPI D/FW Chapter

14070 Proton Rd.

Suite 100, LB 9

Dallas, TX 75244-3601

P: (972) 233-9107 x205

F: (972) 490-4219

Michael Quijano, Chapter Administrator

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