Chapter of the Year 1994

**Meeting Professionals International** 

November 1995

**Dallas-Fort Worth Chapter** 

President's Message

## **PEC Brings Top Meeting Professionals to Dallas**

By Phyllis Firebaugh, CMP Krisam Group

With our commitment to excellence in educational offerings, the PEC will be the premier opportunity this year! Every member of the D/FW Chapter can benefit from the upcoming Professional Education Conference

(PEC) scheduled in Dallas, December 10-12.



Phyllis Firebaugh, CMP D/FW Chapter President

The 1995 conference, entitled "Elevating Meetings to Achieve the Bottom Line," offers more than 70 educational workshops addressing technological topics to legal issues.

Top names in the meeting industry will discuss cutting-edge concepts which empower attendees

with the abilities to enhance meetings management skills, document success, maximize return on investment (ROI), and be recognized as an integral part of a management team.

Dallas has a commitment to make it the best-ever PEC and peers from all over the country are calling and sending messages of how eager they are to come to Dallas. As always, your contributions will leave them "wowed!"

Especially now, we need your . . .

### MPI AEETING PROFESSIONALS INTERNATIONS

November D/FW Chapter Meeting

#### "Shake, Rattle & Roll"

Creating Ambience, Fun & Excitement at Meetings

Thursday, November 16

Embassy Suites Dallas Park Central
13131 N. Central Expressway
Dallas, Texas 75243
214-234-3300

Orientation 5:30 p.m. Park View Room Reception & Registration 6:00 p.m. Perch Breakout Room Dinner & Program 7:00 p.m. Regency Ballroom

R.S.V.P. to Joe by noon, Tuesday, Nov. 14 214-774-1404 Advance Registration \$26 Late Registration \$35 Guest Registration \$30

See page 3 for more details and meeting reservation policy.



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#### **CURRENT**

#### **MPI**

MEETING PROFESSIONALS INTERNATIONAL®

#### Dallas/Fort Worth Chapter

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#### MISSION STATEMENT

MEETING PROFESSIONALS INTERNATIONAL Meeting Professionals International is the pivotal force in positioning meetings as a primary communication vehicle and a critical component of an organization's success. Meeting Professionals International leads the meetings industry by serving the diverse needs of all people with a direct interest in the outcome of meetings, educating and preparing members for both their changing roles and validating relevant knowledge and skills, as well as demonstrating a commitment to excellence in meetings.

The CURRENT is published 12 times yearly for the D/FW Chapter of Meeting Professionals International, the industry's leading educational and networking resource in meetings management. Statements of fact and opinion are the responsibility of individual writers and do not imply collective opinion of the officers or members of MPI.

#### **Upcoming MPI Events**

#### CHAPTER MEETINGS

#### November 16, Thursday

Chapter Meeting 6:00 p.m./Dinner Embassy Suites Park Central "Music in Meetings"

#### December 21, Thursday

Chapter Meeting Holiday Party Omni Mandalay

#### 1996

January 25, Thursday Chapter Meeting

February 29, Thursday Chapter Meeting

March 28, Thursday Chapter Meeting

April 25, Thursday Chapter Meeting

May 23, Thursday Chapter Meeting Annual Awards Banguet

> June 27, Thursday Chapter Meeting

#### **EDUCATIONAL OPPORTUNITIES**

December 9, Saturday CMP Exam Wyndham Anatole Hotel

Dallas

#### December 6

"How To" Breakfast Venue TBA "Budgeting" 7:30-9:30 a.m.

#### December 10-12

'95 Professional Education Conference/North America Dallas

NOTE: Chapter meeting plans are subject to change. Check the CURRENT each month to confirm details. For more information about association events, call MPI Headquarters, 214-712-7700.

#### **Upcoming Events** • Related Organizations

#### NACE

**December 21** Omni Mandalay Holiday Party w/MPI

#### **November Meeting Highlights**

## 'Shake, Rattle & Roll'—Creating Ambience, Fun and Excitement at Meetings

By O.D. O'Donnell
Nightlife Talent & Mgt. Agency

When it's your responsibility to plan a meeting or event, it's only natural to want the function to be interesting, educational, well attended and memorable.

With that in mind, the MPI D/FW Chapter's November 16 dinner meeting at Embassy Suites Dallas Park Central will provide some ideas on how to use two of the most popular forms of entertainment—music and comedy.

After the cocktail reception which will feature several forms of entertainment, the dinner meeting will feature "4 Out Of 5 Doctors," a Dallas comedy team—plus music by "The Briefcase Blues Band."

Want to "Shake, Rattle and Roll"? Stick around after the meeting! "The Briefcase Blues Band" promises more music for your dancing enjoyment!

Because of space, reservations will be limited to 248, so be sure and RSVP early



The Briefcase Blues Band

#### Meeting Reservation & Attendance Policy

Registration fees will be collected at the door; advance payments are not accepted. If paying by check, please have check completed before approaching registration table. Reservations must be made by RSVP deadline for advance registration fee to apply. Late reservations and walk-ins will be accepted on a SPACE AVAILABLE basis. Cancellations must be made by the RSVP deadline. No-shows will be billed. Members are responsible for "no-show" charges for their guests. Guests are limited to attending three meetings per year (spouses are an exception).

for this program—one that's guaranteed to be both educational and enjoyable.

New member orientation will begin at 5:30 p.m. in the Park View Room. Registration is at 6:00 p.m. in the Perch Breakout Room. Dinner will be served at 7:00 p.m. with the program in the Regency Ballroom.

Continuing Education Unit (CEU) credit forms will be available.

November committee members are, O.D. O'Donnell, (Nightlife Talent & Management), Esther Wigley, CAS (Appointments Promotional Advertising) and Alainna Webb (Meeting Management Association/Festivities)



4 out of 5 Doctors—a /Dallas comedy team

#### **November Host Facility**

#### **Embassy Suites Dallas Park Central**

Embassy Suites Hotel in the Dallas Park Central area, host facility for the November chapter meeting of the D/FW chapter of MPI, offers the luxury of a suite to each guest.

Embassy Suites Dallas Park Central ranks first place in the "best value" category among Dallas hotels, according to the 1995 Zagat poll.

The full service hotel features 10,000 square feet of flexible meeting space, catering, audio visual services, and a nine-story glass-enclosed tropical atrium, complete with gazebo.

Each of the 279 sites is fully equipped with a refrigerator, microwave and coffee maker.

Rates include a cooked-to-order complimentary buffet breakfast and a two-hour complimentary cocktail reception daily.

Other complimentary amenities include racquetball courts, indoor pool/sauna area, an exercise facility, gift shop, Austin's Bar and the Park City Restaurant.

Situated at the intersection of Central Expressway and LBJ Freeway (physically on Central Expressway), Embassy Suites Dallas Park Central is accessible to all major highways and local airports. On-site parking is complimentary.

#### Editor's Notes

#### **CURRENTly...**

Effective last month, our chapter is under the management of Don Dillon and Associates. The Dillon staff-under the direction of Executive Secretary Joe Kolb-will, among

> other duties, supervise mailout of the CURRENT and handle monthly meeting reservations.

> Imagine Joe's chagrin when last month's CURRENT had the wrong RSVP number in the information/ invitation box about the October meeting on page one.

> The updated information—new office address, phone number, FAX number and e-mail address was in last month's newsletter-in several spots through the 20-page newsletter-but not in the RSVP spot.



**CURRENT Editor** 

Ever heard of "baptism by fire"?

loe and others in this new office management system got into "high gear" and produced and affixed stickers, correcting my error.

My sincere apologies, Joe! And thanks for coming to the rescue quickly and cheerfully!

Be sure to introduce yourself to Joe at the November meeting-and join me in saying "thanks!"

The '95 Professional Education Conference (PEC) — is just around the corner! Dallas and the D/FW Chapter will host one of MPI's largest conferences Dec. 10-12 at the Wyndham Anatole Hotel. PEC '95 will be the first big MPI meeting in Dallas since 1979, and the Host Committee is counting on the D/FW Chapter to help make the PEC in Dallas the best yet. See page 8 for more information about

Preceding the PEC is the Chapter Management Forum on Saturday, Dec. 9. Read all about it on page 14.

The CURRENT welcomes new feature writer David Erkel, general manager of International Meeting Management Services. See his feature on Steve Kemble (Steve Kemble Event Design), the D/FW Chapter's Planner of the Year, on page 17. Erkel's next feature writing assignment is a profile of Supplier of the Year Colleen Albert-Rickenbacher (Dallas CVB).

We recently bid a reluctant goodbye to D/FW Chapter activist Cathy Mason (BTI Americas), who has moved to the Chicago area. Mason is eager to keep in touch with MPI friends. Here's how: BTI Americas, 400 Skokie Blvd., Northbrook, IL 60062-2887, phone: 708-205-3600, FAX: 708-480-3025.

Be aware that this month's meeting is a week "earlier than usual" because Thanksgiving falls on our usual fourth Thursday meeting date. Mark your calendar for the Nov. 16 dinner meeting at Embassy Suites Dallas Park Central.

-ghh ©

#### **CURRENT** Deadlines

Upcoming deadlines for copy and ads for the D/FW Chapter of MPI newsletter, the CURRENT -

| ISSUE    | DEADLINE        |
|----------|-----------------|
| Dec. '95 | Nov. 10, Friday |
| Jan. '96 | Dec. 15, Friday |
| Feb. '96 | Jan. 19, Friday |

Copy is cheerfully accepted early. Because of production schedules, information received after the deadline day will not be included in the newsletter in progress.

Late-arriving copy will be included in the next month's issue, if information is still timely.

Please mail 3.5 disk, Windows format-preferably in Microsoft Word or WordPerfect-to Gracie H. Hilton (The Write Stuff), CUR-RENT editor, 3020 Glasgow Court, Arlington, TX 76015 or send copy via Compuserve: 75647,22.

MEETING PROFESSIONALS INTERNATIONAL®

The new chapter office address is:

#### Dallas/Fort Worth Chapter of MPI

4020 McEwen · Suite 105 Dallas Texas 75244

> 214-774-1404 FAX 214-490-4219

Joe Kolb, Executive Secretary

E-Mail:

74742,1725 (Compuserve)

INTERNET:74742.1725@compuserve.com

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Co-op Promotions ★ Contests ★ Fund-Raisers ★

★ Kids Entertainment ★ Animal Acts ★

11311 Audelia, Suite 248 RICHARD S. POLLAK Dallas, TX 75243 (214) 503-1220

It's not too early to book Christmas entertainment now!



## Surfin' the MPINet Highway

By Linda Sergeant (Bill Reed Decorations)

Linda Sergeant

This column explores MPINet, the first global online communications system designed specifically for the meetings industry.



#### Is there a spell check for MPINet?

Yes, thank goodness! You can download spell check software from CompuServe. Your account will be billed \$20.00. GO: ASPELL. Thereafter, your message screen will have a "spell" button; click on it to check the spelling of your messages.



May we see some examples of what people actually post?

Subj: E-Honk if you know me Section: Welcome to MPINet To: All Wednesday, October 11, 1995 11:56:31 AM From: Neil R. Cramer, 74161,1057 #48356

Hope I'm doing this right.

Hi, I'm Neil Cramer, Director of Sales, at Sonoma Mission Inn & Spa, located in the California Wine Country about an hour north of San Francisco.

Hope to get more involved as I figure out how to navigate around. Later.

Subj: Summer Site for 2,500+ Section: Locales/Facilities To: All Wednesday, October 04, 1995 10:33:05 AM From: Martha Zeiher, 74117,677 #47824

I am looking for sites for the Kinko's Annual Convention for the years 1997, 1999, and 2000. I have contacted everyone I can think of in the major chains, etc. and am wondering if I've missed anyone out there. Here are the specs (very generally)

- 1. Dates have to be after the 15th of June and before 15th of July.
- 2. Attendance numbers start at 2,500 and go up 15% a year from there.
- 3. We have a high need for shared rooms (double/double or equiv.)
- 4. We need a space for a 40,000 sf exhibit show
- 5. We need space for a general session, theater style-rear screen projection for 2,500+, plus other break out needs
- 6. We need a location for an all day picnic within 30 minutes of hotel(s)
- 7. We traditionally have been in resort areas
- 8. We are not looking at Orlando, Hawaii, or outside the U.S. at this time (except for Canada)

Please send any suggestions VIA MAIL please!

Martha Zeiher, Corporate Meeting Planner, Kinko's, Inc.

Subj: Summer Site for 2,500+ Section: Locales/Facilities
To: Martha Zeiher,74117,677 Thursday, October 05, 1995 1:23:16 AM
From: Lisa Snow, 74161,701 #47904
Hi Martha,

City excitement in a ten gallon hat — Calgary would be an ideal site for your annual convention.

During the first week of July the Calgary Stampede (The Greatest Outdoor Show on Earth) is a fantastic attraction, additionally this would be an ideal pre/post. The region offers so many

possibilities (located within close proximity of the Foothills and Rocky Mountains etc.), I would be delighted to fax you details on the region, suggested activities etc..

Lisa Snow - Hooked on Adventure



#### Who is using Internet?

I'm curious to know if other chapter members are online through other services. If so, would you like to have your electronic address posted here? If you are presently online with CompuServe, America On Line, Prodigy or have an Internet address and would like to be included in the MPI D/FW Chapter "Surfing" club, <g>, please e-mail me!

#### D/FW Chapter "Netters"

As this issue of CURRENT goes to press, D/FW Chapter members among MPINet subscribers include:

Ellen Beckert (The Freeman Companies) 74117,244

Bill Boyd, CMP (Sunbelt Motivation & Travel, Inc.) 73164,2013

Inga Bowyer (ROI Meetings and Events, Inc.) 74161,114

Sherri Cook, CMP (Sherri Cook and Associates) 74161,534 Greg Elam (Dallas CVB) 74117,706

Barbara Fett 74117,654

Phyllis Firebaugh, CMP (Krisam Group) 74161,645

Jim Follett, CHSE (InterContinental and Forum Hotels) 74117,545

Steve Foster (Yellow Rose and Touring) 74161,523

Betty Garrett, CMP (Garrett Speakers International) 74117,157

M.T. Gnadt (Independent Planner) 74161,732

Sally Goldesberry, CMP (Meetings & Exhibits Specialist:)74117.121

Gracie Hilton (The Write Stuff) 75647,22

Pat McCain, CMP (Krisam Group) 74161,360

Debbie Meyers (Bravo! Entertainment) 74161,334

Jim Monroe (Gale Sliger Productions) 74117,745

Dana Nickerson, CMP (Square One Productions) 74161,1027

Mary Lynn Novelli (Sterling Hotels & Resorts) 72643,2175

Darla Ogle (HyperGraphics Corporation) 74642,1064

Virginia Paxton (Ginny's Gifts) 74161,410

Lodi Palmer, CMP (Meeting Professionals International) 74117,751

Jan Pollard (Omni Hotels Nat'l Sales Office) 102706,3435

Greg Pynes (Town of Addison) 74117,702

Amy Redfearn (Meeting Professionals International) 72662,3505

Sal Sessa (Events Photography) 102163,2330

Linda Sergeant (Bill Reed Decorations, Inc.) 74117,705

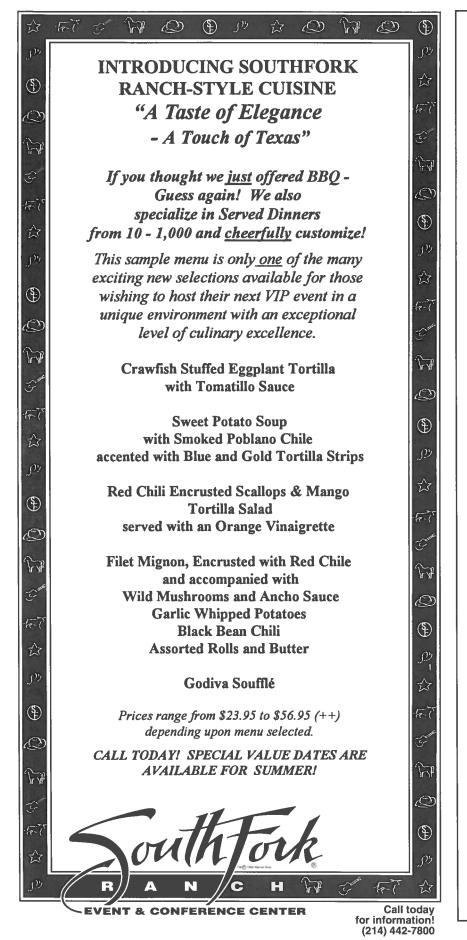
Tracey Smith (Computer Language Research) 74161,540

Marsha Veach (Meeting Professionals International) 74117,314

Bob Walker (AVW:)74117,644

Mollie Wallace, CMP (Miller-Freeman) 73422,3300

Do you have questions you would like to see answered in this column? Please contact Linda Sergeant (Bill Reed Decorations, Inc.), 333 First Ave. Dallas, TX, 75226; FAX: 214-823-3191; CompuServe address: 74117,705.



## Thanksgiving Reflections

By Phyllis Firebaugh, CMP (Krisam Group)

President, D/FW Chapter, MPI

"Oh Lord, that lends me life, Lend me a heart replete with thankfulness."—William Shakespeare.

Thanksgiving is a time for reflection and expressing thanks for all our blessings. I hope each of you have a wonderful time of celebration with your families or friends and reflect on this year's blessings.

A few that we, as a chapter, can appreciate are a healthy business environment in which to work and network; unique opportunities to participate in our Professional Education Conference to be held in Dallas next month; and varied educational programs reaching out to meet needs you expressed to us.

The PO<sup>4</sup>Ds are designed to meet needs of members who are unable to attend chapter meetings each month and still want valuable programs plus an opportunity to network with peers. The good news is you also have the privilege to influence programming in your neighborhood group so you can learn about topics in which you have the greatest interest. And get acquainted with new contacts who just may be a goldmine to you!

A real bonus, for which I am particularly thankful, is the videotaping of each of our monthly programs so that they can be used at the PO<sup>4</sup>D programs, if desired, or any other educational format. We are so grateful to Mark Lazarow (Mark Lazarow Photography) and his partner, Ron Long, with their new company called RONMARK, INC. for providing this valuable service! Please contact me if you are interested in using these videos.

We have worked very hard behind the scenes to present Dallas at its best for our industry professionals to experience when they all gather here December 10-12. This is our final call to you to find a place where you can contribute if you haven't yet and put on our big smiles and make everyone feel especially welcome in Dallas! Make the most of this special opportunity and reap exciting rewards!

One of my biggest blessings for which I am so thankful this year, is the steadfastness of so many volunteers who work like a second job to bring benefits to each of us on an ongoing basis. Outstanding examples are Gracie Hilton (The Write Stuff) for our award-winning newsletter; officers, board members and committee chairs who are so committed to excellence in their respective areas of leadership; and all of you valuable members who contribute time and talent to committees to make the D/FW Chapter the leader that it is!

Please accept my expression of thankfulness to you for all your contributions to our *Commitment to Excellence*.



Out of a job?

Looking for a new challenge?

Seeking a qualified applicant to fill a position?

Check out D/FW MPI's Job Bank!

To list your resume with the Job Bank, send

- a note specifying your interest (hospitality/sales, hospitality/operations, meeting planning, temporary/contract work or internships)
- a minimum of five (5) resumes per interest category
- a check or money order for \$20 (for MPI D/FW chapter members) or \$30 (for nonmembers) made payable to MPI D/FW Chapter

Send these items to:
Traci Bower
Chair, D/FW MPI Job Bank
P.O. Box 741208
Dallas, TX 75374-1208

Job Bank Phone Line: 214-868-2908

All inquiries are confidential.

#### D/FW MPI's

## Job Bank

#### **MPI**

MEETING PROFESSIONALS INTERNATIONAL®

#### Membership Benefits

Why do MPI members—12,000 internationally, and approximately 600 in the D/FW Chapter—renew every year?

#### **Publications**

- Meeting Manager (I)
- D/FW Chapter Newsletter—CURRENT (C)
- MPI Express (I)
- International Directory (I)
- Local Chapter Directory (C)

#### ✓ Continuing Education

- Annual Meetings: PEC, Annual Conference, and Institutes I & II (I)
- CMP Courses: University and Informal Study Courses (C)
- "How To" Breakfasts (C)
- Brown Bag Lunches (C)
- Richland College Courses (C)
- "Walk A Mile In My Shoes" Hands-On-Training (C)
- Monthly Meetings
- Special Interest Groups (C)
- Executive Workshops (C)

#### **✓** Networking

- Monthly Meetings (C)
- Committee Involvement (C)
- · Gemelli Chapter (C)
- MPINet (I)
- Buddy Program (C)
- Information Exchange (I&C)
- Diverse Marketing (I&C)
- Industry Trends (I&C)
- Business Opportunities (I&C)
- Business Relationships (I&C)
- Peer Interaction (I&C)

#### **✓** Career Assistance

- Job Bank (C)
- Scholarship Opportunities (C)
- Unemployed Meeting Assistance (C)

#### ✓ Marketing Your Product/Service

- Mailing Labels for Purchase (I&C)
- Advertising in Publications (I&C)

#### ✓ Professional Growth

- Local Chapter and International Level Awards ( I&C)
- Community Activities (C)
- Monthly Meetings (C)
- State of the Art Meeting Industry Software and Tapes (I)
- Discounts on Credit Cards, Car Rentals, Insurance, Hotel & Shipping (I)
- PGA—Professional Growth Awards (C)
- Committee Involvement (I&C)

#### ✓ Research Information

- Governmental Affairs (I&C)
- Resource Center (I)
- MPINet (I)
- MPI Foundation (1)
- Government Liaison—Legislative Action (I&C)

**Benefit Keys** 

(I) MPI International

(C) DFW MPI Chapter

#### **EDUCATION NEWS**

#### Professional Growth Awards

provide educational scholarship assistance for D/FW Chapter members.



Help support
the PGA—and
maybe win a fun
prize!—by
purchasing
tickets at
each monthly
meeting.
Tickets are
\$1 each, or
6 for \$5.

For more information contact PGA Chair Sheryl Kuhn (Harvey Home Office), 214-788-0001 FAX 214-687-0357

## Whitney, Gibbons Co-Chairs of 1995 PEC-North America

MPI D/FW Chapter members Dave Whitney (Dallas Convention & Visitors Bureau) and Sally Gibbons (Wyndham Anatole Hotel) are co-chairs for the association's 1995 Professional Education Conference-North America, December 10-12 in Dallas.

Whitney is president & CEO of the Dallas CVB. With more than 20 years of experience in the hospitality industry, he is active in a number of organizations, including MPI, IACVB, ASAE and PCMA. As the Dallas CVB's chief executive, Whitney has seen convention sales exceed one million new future room nights sold in

each of the past two years.

Since 1990, Sally Gibbons has served as director of marketing for the Wyndham Anatole Hotel (formerly Loews Anatole). She has 20 years of hospitality experience and has been involved with MPI at both the international and chapter levels. Her association service includes a seat on the MPI Board of Directors, as well as chairing the Marketing and Membership Committees. Gibbons has served as D/FW Chapter president and was honored in 1985 as the chapter's "Supplier of the Year."

Other PEC Host Committee members preparing for the December conference are Michael Darst, CMP (Wyndham Anatole), Ellen Beckert (Freeman), Lesley Meyer, CMP (Sunbelt Motivation & Travel, Inc.), Alan Powdermaker (Circle R Ranch), Ron Trammell (Mary Kay Cosmetics), Greg Elam (Dallas CVB) and Colleen Albert Rickenbacher, CMP (Dallas CVB).

The purpose of PEC-North America is to provide MPI members with opportunities to further professional development through superior educational programming, timely and topical communication, extensive resources and peer interaction.

1995 PEC-North America Co-Chairs



Dave Whitney
Dallas CVB





# meetings\_ [[[[]]]] ( Y Y Y Y to achieve the bottom line

1995 Professional Education

CONFERENCE—NORTH AMERICA

**DECEMBER 10-12, 1995** 

WYNDHAM ANATOLE HOTEL

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- •Two General Sessions
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**MPI** 

MEETING PROFESSIONALS INTERNATIONAL®

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#### **EDUCATION NEWS**

#### #6 PO<sup>4</sup>Dners Seek Professional Education

During September and October all ten chapter PO<sup>4</sup>Ds—Professional Opportunity for Development groups—met for the first time.

Here is a report from PO¹D #6, which met recently at Dallas Park Central Hotel. It was the second meeting of this group of PO¹Dners. Facilitator is O.D. OʾDonnell (Nightlife Talent & Management). Cochairs are Tony W. Cummins (Dallas Park Central Hotel) and Fred Knieberg, CMP.

Discussion among this group of planners and suppliers indicated that PO<sup>4</sup>D #6 considers educational resources MPI's most valuable membership benefit. They agreed that a small group was more conducive toward productive learning and the lunch time environment less demanding on everyone's valuable time.

PO<sup>4</sup>D #6 expressed interest in structured educational sessions as well as roundtable discussions and workshops.

The November meeting of PO<sup>4</sup>D #6 will take place at the International Offices of MPI. The group will explore the MPI Resource Center.

#### PO<sup>4</sup>D #6 Attendees

O.D. O'Donnell. Nightlife Talent and Management Agency Tony W. Cummins, Dallas Park Central Hotel Fred H. Knieberg, CMP Kristi Pennington, Dallas Park Central Hotel Jonna Moody, Dallas Park Central Hotel Frances Booker, Fiesta Americana Hoteles Melanie Weaver, Sheraton Park Central Hotel John V. Dupes, Interstate Batteries Rose Duff, American Contractors Insurance Group, Inc. Sandra Dingler, Party Service Dan Hughes, Personal Computer Rentals Janis Shaffer, Dallas Chapter of CPAs Maria Escarfullery, Fiesta Americana Hoteles Donna J. Schott, Travel King

Donna Silverman, Sheraton Park Central (guest)

#### PO<sup>4</sup>D Corner



#### PO<sup>4</sup>Den me, Ma'am— Can You Point Me to My PO<sup>4</sup>D?

By Diane Smith, CMP Alcon Labs

Professional Opportunity for Development (PO¹D for short) is the D/FW Chapter's answer to this question: "How can we develop and deliver our chapter's educational mission to almost 600 members spread throughout the Dallas/Fort

Worth metroplex?"



Diane Smith, CMP Alcon Labs

In a survery conducted by the Board of Directors, the most frequent response was a request for "member involved" education programs. The respondents asked for a program that met these criteria: variety, plus ease of time, distance and cost. Many members emphasaized concern about time away from their offices to attend chapter functions.

A task force divided the metroplex into ten **PO<sup>4</sup>Ds**. Your personal PO<sup>4</sup>D is determined by your zip code as listed in the chapter directory.

While we encourage everyone to take advantage of the outstanding monthly programs, we understand that you just can't do it all! So, the **PO<sup>4</sup>Ds** allow you and your "**PO<sup>4</sup>Dners**" to meet and discuss pertinent topics at a location determined by you, at a price you can afford—free!

The  $PO^4Ds$  will provide the opportunity to get the education you need and "network with your neighbors" at the same time.

That's it! Fairly simple and straightforward, right? If you haven't already attended a **PO<sup>4</sup>D** meeting, I encourage you to contact your "**PO<sup>4</sup>D**esta" (**PO<sup>4</sup>D** chairperson) and find out when and where your next **PO<sup>4</sup>D** meeting will occur.

If you don't know your chairperson, just contact Joe Kolb at our D/FW Chapter office, 214/774-1404 and he'll be glad to point you in the right direction!

Next month, look for more information about the **PO<sup>4</sup>D** program right here in "**PO<sup>4</sup>D** Corner." Until then . . . **Power to the PO<sup>4</sup>Ds!** 

#### **October Meeting Highlights**

## 'Lighten Up Before You Tighten Up' Says Mike Roberts at Harvey Hotel Downtown







Mike Roberts, executive director of Professional Development Seminars, a Dallas-based professional training company, encouraged the D/FW Chapter of MPI to "Lighten Up Before You Tighten Up." His interactive program included techniques to help us \*stay calm and productive under pressure; \*deal with temper; \*stay flexible; \*turn stress into energy; and \*use humor in the workplace.



#### Photos by Mark Lazarow Photography

Harvey Hotel Downtown staffers—Lisa Spitz, Sheryl Kuhn, Elyse Padder and Amy Arthur—sell Professional Growth Awards (PGA) opportunity tickets. PGA provides education scholarship assistance for D/FW Chapter members. Presented to the winner of the drawing were two round-trip American Airlines tickets, courtesy of Louisiana Hospitality and Travel.



Recruiting volunteers for The Kids Charity Ball were Linda Thornton (The Fun Factory), Steven Foster (Gray Line), Patti Wilke, 1996 TKCB chair, and Cheryl Beasley, CMP (Sabre Travel Information Network).



Colleen Albert Rickenbacher, CMP (Dallas CVB) encourages volunteerism for the '95 Professional Education Conference (PEC) Dec. 10-12 at the Wyndham Anatole Hotel.There's a need for airport greeters, hotel greeters, transportation coordinators, and tour booth assistants. Help is also needed for the "Taste of Texas" amenity and in the areas of amenities stuffing and distribution. Contact Rickenbacher regarding volunteer opportunities.



A popular spot in the pre-meeting exhibit area was the massage chair of **Thomas Kaiser**, **RMT**. Tom offers an "onsite massage (OSM) program in the workplace." An upper body massage—neck, shoulders, back, arms, and hands—in a special chair providing support in a comfortable position "revitalizes employees in only 15 minutes, leavaing them relaxed but alert," says Kaiser. Just ask **Charlotte Merrill-Davis** (Event Source Professionals), who pauses—from duties as the D/FW Chapter vice president/finance—for a little relaxation.



Co-chairs for the October meeting were **Ken Rowe** (A Class Act) and **Leah Belasco** (Cooper Aerobics Center Guest Lodge).

#### THANK YOU!

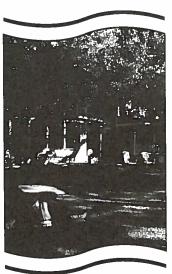
Many thanks to the individuals and companies whose time, talents, and expertise contributed to the enjoyment of the October meeting.

Thank you to guest speaker **Mike Roberts** of Professional Development Seminars and to **Mike Meller**, director of sales and marketing at the Harvey Hotel Dallas. **Mark Glosser** (MediPark) was responsible for discount parking.

Mark Miertschin (AVW) provided audiovisul services and Ken Rowe (Class Act Special Events) provided clowns for the foyer. Thomas Kaiser (Touch of Kindness) provided complimentary massage therapy.

Many thanks to the **Louisiana Travel Association** for \$1000 donation to our chapter to be used for education and programming—and for these terrific prize donations: two-round trip tickets on American Airlines, a one-night stay at the Isle of Capri Casino, and one-night stay and breakfast for two at the Sheraton Shreveport.

Many thanks to **Shelley Kaler** of **Mark Lazarow** Photography. Kaler took care of the still photos while Lazarow took care of videotaping the program.



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For meeting information and brochures, contact Kathi Thompson at 214-424-7119 205 S.W. Barnard St. • Glen Rose, Tx. 76043 • 817-897-2101 • Fax 817-897-7729

## December 6

"How To" Breakfast

"Budgeting"
Blue Mesa Grill
7:30-9:30 a.m.

for more information: Cherrie McBratney (The AMS Users' Group) 214-869-1355



# Commitment to Excellence D/FW

Exceeding Expectations!

MPI

195

#### **MPI**

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## Alcohol Policy D/FW Chapter of MPI

"The D/FW Chapter of MPI recognizes and supports the many legitimate uses of alcoholic beverages in the process of conducting our business and social activities. As a chapter, we also recognize that the use and consumption of alcohol at our functions carries with it the requirement to consume those beverages responsibly and in keeping with our professional code of ethics and conduct. We strongly oppose the abuse and misuse of alcohol.

We further support those efforts that seek to inform our members of the issues concerning alcohol use and in offering assistance to any members seeking further information and/or assistance either personally or professionally."

—adopted by the Board of Directors of the Dallas/Fort Worth Chapter of MPI (September 1995).



Chapter members who contribute services or products to chapter meetings and special events will be recognized as STARS of D/FW MPi. Member companies can achieve up to "FIVE STAR" status.

If you have a product or service you would like to showcase, call or fax your board resource llaison. And when your company donates a product or service, be sure to provide a tracking form to the appropriate board member.

#### Report 'Star Status' Offers & Records to these Board Members:

Resource Liaison Resource Area 214-444-8822 Jan Pollard Chair (Omni Hotels) Deborah Wheeler Transportation 214-952-9435 (Society of Petroleum Engineers) Hoteis, Caterers, Meeting Sites 214-720-2105 Susie Carr (Annuity Board of the SBC) Sherri Cook Audio Visual 214-732-9398 (Sherri Cook & Associates) 214-651-3563 Gail LeMaire Speakers, Entertainment (Adolphus Hotel) 214-424-9766 tch for the Decorators, Gift Baskets, Promo Items 214-250-7859 Tracey Smith (Computer Language Research, Inc.) Printers, Graphic Artists, Signage Kathi Thomson

Watch for regular listing of D/FW MPI Stars!



(The Inn on the River)

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21 meeting and function rooms, 14,000 square feet in all, including a Grand Ballroom, plus 11 boardrooms overlooking the Pacific. All high-tech, high-styled, and fourdiamond rated...with your own meeting services manager to make sure your meeting runs smoothly from start to finish.

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6000 sq. ft. of meeting and shibition spa

#### MEMBERSHIP NEWS

#### 'New Kids on the Block'

#### D/FW Chapter Welcomes 14 New MPI Members!

#### Dan Arguijo

Seasons & Times Flowers Etc. Inc. 408 North Bishop Street, Suite 108 Dallas, TX 75208 214/942-5317 214/942-0304 (fax) Supplier

#### Amy K. Arthur

Harvey Hotel Addison 14315 Midway Road Dallas, TX 75244 214/980-8877 214/788-2758 (fax) Supplier

#### Anne T. Armstrong

Five Star Speakers & Trainers 381 Casa Linda Plaza, Suite 191 Dallas, TX 75218 214/342-2100 214/348-2646 (fax) Supplier

#### Alison M. Brody

Hyatt Regency DFW Airport P. O. Box 619044 DFW Airport, TX 75261 214/615-6738 214/615-6735 (fax) Supplier

#### Lillie Y. Davis

Embassy Suites Hotel Market Center 2727 Stemmons Freeway Dallas, TX 75207 214/630-5332 214/631-3025 (fax) Supplier

#### Betty J. Dean

GTE Telephone Ops World Headquaraters 600 Hidden Ridge HQE01H20 Irving, TX 75038 214/718-3326 214/718-1510 (fax)

#### Amy J. Doerr

Inst Spine & Biomedical Research 6300 West Parker Road, Suite 100 Plano, TX 75093 214/608-5178 214/608-5183 (fax) Planner

#### Paulette G. Good Lindsay

Radisson Hotels Worldwide 13234 Stairock San Antonio, TX 78248 210/408-1177 210/408-1167 (fax) Supplier

#### Karie L. Lehigh

BeautiControl Cosmetics 2121 Midway Carrollton, TX 75006 214/458-0601 214/661-2538 (fax)

#### Karen B. Morgan

The Grand Kempinski Hotel 15201 Dallas Parkway Dallas, TX 75248 214/386-6000 214/404-1848 (fax) Supplier

#### Suzy C. Morse

Hard Rock Cafe
2602 McKinney Avenue, Suite 320
Dallas, TX 75204
214/969-5572
214/871-3132 (fax)
Supplier

#### **Konnie Patice**

Galactic Marketing Incentives, Inc. 1903 Stadium Oaks Court Arlington, TX 76011 817/275-8611 817/275-2008 (fax) Planner

#### Jennifer C. Wasserman

Embassy Suites Hotel Park Central 13131 North Central Expressway Dallas, TX 75243 214/234-3300 214/437-9863 (fax) Supplier

#### William B. Wieser CHA

Le Meridien Hotel 650 North Pearl Street Dallas, TX 75201 214/979-9000 214/855-1735 (fax) Supplier

## **MPI**

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THE PROGRAM CALL 1-214-712-7705.

#### PROFESSIONAL EDUCATION CONFERENCE-NORTH AMERICA DALLAS, TEXAS DECEMBER 9-12, 1995

#### FREE CHAPTER MANAGEMENT FORUM WORKSHOP

"REVITALIZING YOUR MEETING STRATEGY"

#### SPEAKER:

DR. WILLIAM J. QUAIN PHD \*PLUS 18 ROUNDTABLE DISCUSSIONS

#### WHEN

SATURDAY, DECEMBER 9, 1995 (NEW DATE AND TIME) 1-5 P.M.

#### check the CMF box on the Conference Registration Form.

To register please

#### WHERE:

WYNDHAM ANATOLE HOTEL

#### WHY:

TO GAIN INVALUABLE INFORMATION ABOUT DEVELOPING YOUR LEADERSHIP SKILLS AS WELL AS HOW TO REVITALIZE THE ENTHUSI-ASM WITHIN YOUR CHAPTER.

#### TEXAS-SIZED BARBECUE

SPONSORED BY CIRCLE R RANCH

FOLLOWING THE AFTERNOON FORUM, ALL CMF ATTENDEES ARE INVITED TO ATTEND THE TEXAS-SIZED BARBECUE AT CIRCLE R RANCH.

COME DRESSED IN CASUAL/WESTERN ATTIRE ON SATURDAY, DECEMBER 9, (NEW TIME) 6-9 P.M. READY TO RELAX WITH HORSE-DRAWN HAYRIDES, WESTERN BARBECUE, DANCE REVIEW AND A LIVE BAND! BUSES BEGIN LOADING AT 5:45 P.M. - 6:15 P.M.

YOUR BUS AND BARBECUE PASS WILL BE INCLUDED IN YOUR CMF REGISTRATION PACKET PROVIDED AT THE AFTERNOON FORUM. YOU MUST HAVE A PASS TO ATTEND THE EVENING EVENT!



#### Membership News

#### Table Hosts Alert Members About Upcoming Activities

By Pat McCain, CMP Krisam Group

If you've attended a chapter meeting recently you've noticed that each table has a designated table host to review with you upcoming educational opportunities and other chapter activities.

The table host program cuts down on the amount of time spent making announcements during meetings, and allows for a more meaningful exchange.

If you would like to express a concern about—or appreciation for—something in our chapter, speak up!

We welcome your input and value your opinions! Your table host will relay your input to the Board of Directors.



#### **D/FW Chapter**

Chapter of the Year 1994

Chapter Newsletter Award 1995

Chapter of the Year 1988 Chapter of the Year 1989

## **Membership Renewals**



Jay Allen
The Carey Companies

Lisa B. Barham DFW Reader Board Service

> Nancy L. Bracalento Sprint

Edye Brookshire, CMP Army & Air Force Exchange Service

Phares Corder
Phares Corder Entertainment

Charles E. Corrales Center for Community Cooperation

> Ron E. Couget Jr. Le Meridien Hotel

Donna S. Daves The Freeman Companies

Sandi Galloway Canadian Consulate General

Paulette G. Good Lindsay Radisson Hotels Worldwide

> Deirdre L. Gordon The Kerry Company

Mary J. Henderson Independent Planner

Bennie Hill PDX, Inc.

Jessica L. Jackson Holiday Inn Worldwide Sales

Donna C. Johnson SuperShuttle International Beverly O'Laughlin Compucom Systems

> Jolene Panigot Marriott Hotel

Steve C. Parker Dallas Historical Society

David K. Powdermaker Circle R Ranch

Marcy Roitman
Grapevine Convention & Visitors Bureau

Katherine F. Scheib Bill Bates Cowboy Ranch

Francie K. Schwartz Spectra Communications, Inc.

> Susan E. Singleton Hogan Systems

Greg C. Slaight
Sabre Travel Information Network

Kaye Sparks Northern Telecom, Inc.

Mark Thomas Independent Planner

Linda G. Tibbets Integrity Publishing, Inc.

Robert E. Walker AVW Audio Visual, Inc.

Scott S. Wilson Bauer Audio Visual, Inc.

#### Gift for PEC Attendees, Foundation Fundraiser

## Texas Cookin' Hits the Marketplace

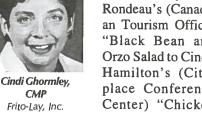
By Cindi Ghormley, CMP Frito-Lay, Inc.

The D/FW Chapter of MPI has cooked up a sure-fire recipe for success.

Take hundreds of recipes, add hours of volunteering, blend in great artistic talent and a pinch (or more, as needed) of perseverance and the end product is a great

cookbook filled with recipes from all corners of the metroplex.

From Judy Love Rondeau's (Canadian Tourism Office) "Black Bean and Orzo Salad to Cindy Hamilton's (Cityplace Conference Center) "Chicken Enchiladas," and



hundreds of great recipes in between, there is a recipe for all occasions.

A cookbook featuring favorite Texas or regional specialties from among our membership-as well as from noted Dallas/Fort Worth area chefs and state and local celebrities—Texas Cookin' will be a special gift for all attendees at the PEC Conference/Dallas in December.

The remainder of the cookbooks will be sold to raise money for the 1995-96 MPI Foundation Fundraiser. Several hundred books will be for sale, but they're sure to go fast at the great price of \$10.

Also, don't miss out on purchasing the matching Dallas Apron to complement your own or your gift cookbook (see the enclosed flyer/order form).

Texas Cookin' is a terrific way to take care of some of the names on your holiday gift list! Be among the first to start holiday shopping—ordernow!

President-Elect Mary Lynn Novelli (Sterling Hotels & Resorts) is chair of the cookbook committee. Co-chair is Lesley Meyer, CMP (Sunbelt Motivation & Travel, Inc.).



The D/FW Chapter of MPI presents

## lexas Cookin'



Texas & Regional Specialties to Please Palates & Tempt Tastebuds of PEC Attendees—and Many Others!

Special thanks to chapter members and to the following establishments for submitting entries to Texas Cookin'

POMODORO CORPORATION

OMNI MANDALAY HOTEL, LAS COLINAS

THE MELROSE HOTEL

HYATT REGENCY DALLAS AT REUNION ARENA

RADISSON PLAZA HOTEL, FORT WORTH

LE MERIDIEN DALLAS

STONEBRIAR COUNTRY CLUB

BARY DOF'S

**BLUE MESA GRILL** 

STOUFFER RENAISSANCE, DALLAS

THE ADOLPHUS HOTEL

GARRETT CREEK RANCH

RIVERSIDE FARMS

DOUBLETREE HOTEL PARK WEST

HARD ROCK CAFE

SILVER TRAY CATERING

DOUBLETREE HOTEL CAMPBELL CENTRE

THE WESTIN HOTEL GALLERIA

HARVEY HOTEL, ADDISON

SONNY BRYAN'S SMOKEHOUSE

CLARION HOTEL RICHARDSON

THE MANSION ON TURTLE CREEK

THE WORTHINGTON HOTEL

DEEP ELLUM CAFES

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ARLINGTON HILTON

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CITY CAFE, FORNEY

**GOSSETS KOUNTRY KITCHEN** 

THE PALMEROSA RANCH

CHAMBERLAIN'S PRIME CHOP HOUSE

**RUTH'S CHRIS STEAK HOUSE** 

YEGUA CREEK BREWING

STAR CANYON



16

## Planner of the Year Steve Kemble — Event Planner Extraordinaire!

By David Erkel
International Mtg. Mgt. Services

He is the Grand Master, McDaddy, Big Cheese, Numero Uno Meeting and Event Planner Extraordinaire!

It was no surprise to anyone familiar with Steve Kemble's work or long standing career when he was named 1995 D/FW Chapter Planner of the Year.

"It seems I've always been planning events of one type or another," Kemble recalls, reflecting on his college days at Southwest Texas State University, where he served as president of both his fraternity and the university student government.

Kemble went directly into the meeting and event planning industry after graduation, working with political campaigns and fundraising events until he went into business for himself in 1987.

Steve Kemble Event Design is a total meeting and event planning company that takes pride in being "one of the most creative and unique companies of its kind in the United States." Comprehensive planning is available from initial concept to on-site coordination of the program.

Kemble's contributions to the planning industry are immense: articles published in national journals, national speaking engagements, college instruction of senior level meeting planning curriculum.

The recipient of numerous awards and recognition from industry organizations and media throughout his career, Kemble is especially proud of these accolades: "National Affiliate of the Year" by the National Association of Catering Executives; being named "Special Event Pioneer of the 21st Century" by George Washington University; and "Outstanding Dallas Designer" by the Dallas Observer newsmagazine.

Events by Kemble may include a typical board meeting for 10 people or an extravagant theme party for 2,000 guests. And he's just as likely to oversee a grand event in New York or Los Angeles as in Dallas.







Steve Kemble absolutely loves his work. He possesses the passion, creativity, and skills necessary to tie together numerous complex details required to make a major event a smashing success.

"Meeting fascinating people, the continual challenges and finding the solutions, the fact that every day is different from the last—these are the reasons I love what I do!" Kemble said.

In the 100+ degree temperatures of the summer of 1984, few knew the human roaming around town in the wool elephant suit was Kemble—in his role as the official mascot for the Republican National Convention.

A community servant, Kemble has contributed time and energy to a number of local organizations. He has also been the force behind the holiday decorations effort at Dallas City Hall.

"It's so rewarding to give back to the community, knowing that your efforts make a difference," says Kemble. "Having fun with other volunteers during the process makes it even better!"

Involvement with the D/FW Chapter of MPI has been a priority since Kemble

joined the organization in 1991. He covers the gamut, from donations to fundraisers—financial as well as physical properties—to co-chairing and moderating monthly meetings, and serving on a myriad of committees.

Kemble is an advisory board member of The Kids Charity Ball, the D/FW Chapter's major fundraiser. He has been a two-time "Bronze Sponsor" and was last year's TKCB chair.

A former two-term board member, Kemble currently serves on the PEC Public Relations Committee, and is chair of the Annual Awards Banquet Committee. Heading up the "ice breaker" activities that have recently become a part of the monthly meetings is—who else?—Kemble, of course!

Attributing much of his success to ties he has developed over the years with Meeting Professionals International, Kemble encourages members to become involved with the association through its array of committees and activities.

"The MPI community is wonderful! Everyone has something to contribute and we benefit from each other," Kemble said.



What is it?

A gala evening, sponsored by the MPI D/FW Chapter, benefitting terminally ill and underprivileged children. Proceeds from the ball will benefit kids of Give Kids the World, Love for Kids, Trinity Ministries to the Poor and the North Texas Food Bank. The event is also an excellent educational opportunity.

When is it?

Saturday Evening, March 30, 1996

Where is it?

Great Hall of the International Apparel Mart

**How can I help?** Volunteer your time and/or your contacts. There are many facets to produce an event of this caliber, where we can put our professional and personal skills to good use. Two committees needing immediate assistance are the Live and Silent Auction Committee and the Celebrity Bears Committee.

Each year these committees are responsible for bringing in a significant portion of the net proceeds through the auction. Auction item donors' with excellent exposure to a key market of industry professionals, while the ball's guests receive wonderful values on the auction items and the opportunity to sample first hand the various hotels, restaurants, services and products found in the auction.

This year the committee will add yet another benefit to the sponsor's -- a Yellow Page Directory. All Live Auction, Silent Auction and other Sponsors will receive a complimentary listing in a special pull out quick reference section of the program. This directory will also be sent to each MPI D/FW Chapter member after the ball.

**The Silent and Live Auction Committee** is looking for volunteers to assist with the acquisition of items and for items themselves. Please call Patti Palacios (Helms/Briscoe Performance Company) at 214-960-5826 or Peg Wolschon (Kerrville Bus Company) at 214-263-0294, to volunteer to help on this committee.

If you have professional or personal contacts to acquire auction items fill out the enclosed form or call Patti or Peg. We have developed a wish list of items, the auction is by no means limited to these items -- it is only limited to each of our imaginations. Please help us help the kids!

The Celebrity Bears Committee also offers an easy, fun and rewarding opportunity to support "The Kids." They are looking for people to sew the trademark red satin cummerbunds and bow ties. Most importantly, they are looking for people to help secure celebrity autographs for the cummerbunds and designers to "dress" the bears. Please call Pat Burgher (Travel Resources - Sterling Hotel Group) at 214-402-4858 to volunteer.

Both committees meet once a month and would greatly appreciate any volunteers or assistance from our chapter. This is an excellent opportunity to meet and work with your fellow MPI members on a very worthwhile cause.

#### THE KIDS CHARITY BALL AUCTION WISH LIST

**BUSINESS** 

Advertising Space
Computer Software
Copy Machine
Courier Service
Letterhead/Logo Design
Office Supply Gift Certificate
Personal Computer
Plain Paper Fax Machine
Stationary
Year Lease on Cellular Phone

CHILDREN

Birthday Party Package

Books

Celebration Station Family Package

Kid's Clothes

Large Stuffed Animals

Unique Toys

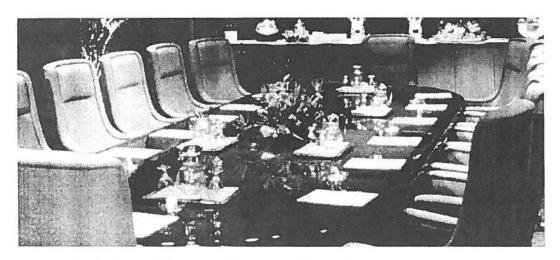
Year Admission to the Discovery Zone

PERSONAL
Concert Tickets
Day of Beauty
Furniture Gift Certificate
Golf Equipment
Grocery Store Food Certificate
Housewares Items
Signed Sports Memorabilia
Tennis Equipment
Theater Tickets
Year Lease on Car

TRAVEL
Airline Tickets
Golf Package
Kentucky Derby Package
New York City Theater Package
Olympic Games Package
Tennis Package

No item is too large or too small

For more information on other The Kids Charity Ball Committees, call Patti Wilke (Chairman) at 214-361-7789.



## We'll Take Care Of The Meeting So you Can Take Care Of Business.

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Westchase Hilton and Towers • Waco Hilton Inn

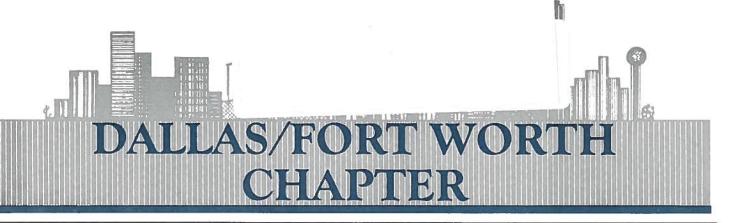
HILTON. SO NICE TO COME HOME TO.



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#### **MPI**

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Meeting Professionals International is the world's largest association of meetings professionals with more than 13,200 members in 44 countries and 54 chapters and one club. MPI's mission is to provide educational opportunities and recognition for those in the meetings industry. The association is committed to excellence in meetings, continuous international growth, research, a strong chapter network and high ethical standards.

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#### MPI

Dallas/Fort Worth Chapter

4020 McEwen • Suite 105 Dallas Texas 75244 214-774-1404 FAX 214-490-4219

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Gracie Hatfield Hilton The Write Stuff Ph. & FAX 817-467-7439

#### **Advertising Director**

Kristi Hollomon J&S Audio Visual, Inc. 214-241-5444

## PROFESSIONAL EDUCATIONAL CONFERENCE MEETING PROFESSIONALS INTERNATIONAL

## Volunteer Orientation Meeting We need you to attend!

Thursday, November 30, 1995 Wyndham Anatole Hotel Trinity Hall

(Directions:Behind the Veranda Club Free parking available) 4:00 - 5:00 PM

- Overview of conference activities
- ~ Pick-up Uniforms
- Final details on where you should be
- ~ When you should be there
- And any other questions you may have

**UNIFORMS:** 

All D/FW Chapter Members (or students) must be in uniform (sweatshirt or vest) as you meet and greet; assist in certain events; transportation or host committee booth.

**CHAIRPERSONS:** 

Sally Goldesberry, Greeters, (214) 407-0755
Diane Smith, Amenities, (817) 551-8077
Donna Daves, Uniforms (214) 638-6450
David Gisler, Signs/Banners, (214) 634-1463
Lesley Meyer, CMP, Transportation, (214) 401-0210
Alan Powdermaker, Sponsorship, (214) 539-9121
Ron Trammell, Sponsorship, (214) 630-8787

SEE YOU ON NOVEMBER 30!!!

# TEXAS COOKIN'

Texas Cookin' is on its way to you! This great compilation of recipes from members and friends of the Dallas/Fort Worth Chapter of MPI is coming off the press soon. What a great stocking stuffer for all those on your holiday gift list! The books will be sold on a first-come first-serve basis, so order early!

| Please  | reserve for me:  |
|---------|--|
|         | Texas Cookin' Cookbooks @ \$15 each                            |
|         | Matching 'Dallas' Aprons @ \$10 each                           |
|         | Texas Cookin' Cookbook and Matching 'Dallas' Apron Sets @ \$20 |
|         | Total \$   |
| (Name)  | (PHONE)  |
| (Compan | y) (FAX)   |
|         |  |

Fax order form to Cindi Ghormley, CMP, 334-5843

(Address, City, State, Zip)

(Please note: Cookbooks and Aprons will be sold at PEC, therefore orders received after 12/8 may not be filled.) All orders will be available for pick up at the Dallas Booth at PEC and the December chapter meeting.



| Solicited By |                       |
|--------------|-----------------------|
| Company      |                       |
| Phone Number |                       |
|              | The Kids Charity Ball |

| Item Number _         |  |
|-----------------------|--|
| <b>Date Submitted</b> |  |

## SATURDAY, MARCH 30, 1996 SILENT AND LIVE AUCTION SPONSOR GUARANTEE FORM

|  |   | Donation   |  |  |
|--|---|--|--|--|
| Ad   | dress   |  | Ctato  | Zip Code   |
| City   | y   |  | Title  | Zip code   |
| Co   | mpany Contact   |  | Eav  |  |
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| Ve   | Yes, we will be happy to<br>ry Important! Please comp   | plete the following information  | ☐ Silent Auctio<br>and send brochures, menus   | , sales kit, etc. to display with your gift:   |
| Correct listing for sponsor in the program Title of Gift |   |  | terat Williams Like  | Retail Value of Gift \$  |
| If v   | ou are donating a hotel sta   | y, please identify the number of   | f nights offered   |  |
| Lin  |   |  |  |  |
| Gif  | ft/Gift Certificate:  | ☐ Enclosed/Attached  |  | at later date   Requires pick-up   |
| you  | would like to be listed, p  | lease indicate which section you   | ur company name should ap  | pear. There is no charge for silent auction  |
| spo  | would like to be listed, p  | lease indicate which section yours nor corporate sponsors for in  Attractions  Beauty  | ur company name should ap<br>nclusion. Please indicate th  | ppear. There is no charge for silent auction e section to list your company:  Professional Services Restaurants Travel |
| spo  | a would like to be listed, ponsors, live auction sponsor Airlines Animal/Pet Care Apparel/Accessories Art/Framing   | lease indicate which section yours nor corporate sponsors for in  Attractions Beauty Cruise Entertainment  | ur company name should approclusion. Please indicate the Flowers Gifts Hotels Personal Service   | ppear. There is no charge for silent auction e section to list your company:  Professional Services Restaurants Travel |
| spo  | Airlines Animal/Pet Care Apparel/Accessories Art/Framing  No, we are unable to par  | lease indicate which section yours nor corporate sponsors for in  Attractions Beauty Cruise Entertainment  rticipate at this time with an auctricipate at this time with a auctricipate at this time with a auctricipate at this time with a auctric | ur company name should appreciate the large indicate indicat | ☐ Professional Services ☐ Restaurants ☐ Travel ☐ Other   |