MPI-WISCONSIN CHAPTER

Agenda

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EDITOR'S NOTE

Happy 2017 MPI Wisconsin!

With 2016 behind us, it is time to embrace a brand new year full of new opportunity. While it is a common theme this time of year to discuss setting goals, and I agree that a new year is the perfect time to do so, I also want to suggest that you think about opportunity. Setting goals is the easy part, seeking out the opportunities to help you actually achieve those goals is more of a challenge. It is easy to wait around for opportunity to present itself to you, but remember the old saying that “nothing good comes easy.”

As this New Year begins, I encourage you to seek out opportunity instead of waiting for it. Create a roadmap of possible opportunities and use it to guide you closer to your goal. That MPI volunteer position is an opportunity to enhance your skills, as well as feel personally rewarded. That upcoming networking event is an opportunity to find and talk to the people you need to know to reach your career goal. Do you want to change something in your life? Search for opportunities to promote that change. Most importantly, don’t give up! Your roadmap may need to be reworked at some points but don’t get discouraged. There is more than one way to get where you are going! Even the little steps you take along the path matter.

Wishing good luck and success to all of you in the New Year!

———

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MPI-WISCONSIN CHAPTER

Published bimonthly by
Meeting Professionals International – Wisconsin Chapter

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PUBLICATION DEADLINES
March/April 2017
Deadline: January 15, 2017

May/June 2017
Deadline: March 15, 2017

July/August 2017
Deadline: May 15, 2017
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President's Column

Happy New Year MPI-Wisconsin!

I don’t know about you but when the calendar starts to turn from December to January, I tend to naturally focus on the year ahead...making plans, putting things on my calendar, deciding what I want to focus on for the next 12 months and setting new goals (“goals” always sounds better to me than “resolutions”!) From a MPI perspective, here’s some things to keep in mind as you start 2017.

**Try new things.** Last spring, I somewhat jokingly told our incoming Board of Directors that my goal was to not try anything new, just to focus our efforts on refining what we already do in this chapter. I feel like there’s this internal pressure to always come up with something “new.” Well, guess what? We’re still doing some new things in 2017! This amazing group of leaders has found a way to make subtle changes to some existing programs that I’m excited to share with you.

At January’s education event, our Community Outreach team is partnering with a national organization that’s headquartered in Milwaukee. The donations received the day of our event will still benefit organizations right in the local area though. Look further inside this issue of the Agenda for more details.

And as I shared in my last column, one of the BIG new things we’re doing in 2017 is holding a Wisconsin chapter event outside of Wisconsin! In case you missed it, we’ll be meeting at the Hotel Julien in Dubuque, Iowa on April 13th. I’m so excited and curious to see how this event goes. I can assure you that Hotel Julien, the Dubuque Area CVB and our Education team have amazing plans in place to make this trip worth your while. Stay tuned to the chapter website and your weekly emails for more information on this event.

**Learn something new.** The Education team is hard at work lining up speakers for our 2017 events. One of my favorite sessions is right around the corner. January’s event will be “The Solution Circle” with Tara Liaschenko. Tara presented this topic to our chapter a few years ago and it was a huge success. For those of you planning to attend, start thinking of an incredible challenge you’re facing with one of your events, a client or even something in your personal life. This session will use the people-power of those around you to brainstorm solutions in a fun, fast paced setting.

Other topics for Spring 2017 are What’s your Competitive Edge?, 8 Ways to an Effective Team, AV – 101 and Beyond, Rev Up the Supplier/Planner Relationship and more! Alternately, there’s no better time than 2017 to earn your CMP! We’re starting up our CMP 101 series again in January. This is a great opportunity to learn more about the CMP exam, extra study tips for the vast reading material to cover and the perfect place to discover a study buddy. Best of all, the CMP 101 series doesn’t cost anything additional, just register to attend the monthly event and indicate that you plan to attend CMP 101!

**Become involved.** I’ve shared before that I didn’t feel like I got much out of my MPI membership my first year, and that was a direct result of not being INVOLVED in the chapter. Once you join a team, or sell raffle tickets at an event, or reach out to other members to check on their experience, you start to feel like MPI isn’t just something you (or your company) writes a check to or an event that takes valuable time away from your desk; you start to view MPI as “yours.” It’s YOUR project, YOUR team, YOUR contacts (who usually turn in to friends), YOUR goal, YOUR chapter.
If you haven’t been involved (or you’ve been under-involved) in the past, let 2017 be your year to make MPI a priority in your volunteerism. There is a volunteer position for everyone. If you’re not sure where you’d fit best, be sure to look at the chapter website (the “Get Involved” page). If you’re still not sure after that, please feel free to reach out to myself or Sara Kern, our Director of Member Care.

**Balance personal and professional time.** If you’re anything like me, this is the most difficult piece to handle. Between my day-job, volunteering for MPI and my personal life, the balance can feel off quite a bit of the time. When that happens, I remind myself it’s all about PLANNING. So, I’d like each of you to take a few minutes (AFTER reading the rest of the Agenda, of course!) to block off the following dates on your calendar for MPI events in 2017.

- January 19 – Education event, Brookfield
- February 9 – Education event, Manitowoc
- March 16 – Fundraiser/Education event, West Allis
- April 13 – Education event, Dubuque, IA
- May 17-18 – Spring Education Day, Green Lake
- June 2-29 – Summer Spectacular, Oshkosh
- September 21 – Awards Gala, Middleton
- October 19 – Education event, Fond du Lac

I know all of you won’t be able to make it to every event but just having the placeholder on your calendar will help you plan around it whenever you can.

Here’s to a great 2017 MPI-Wisconsin! 😊

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**SUPPLIER PROFILE**

Crystal Holtz  
Sales Manager  
Radisson Hotel & Conference Center Green Bay

**How long in the meetings industry?** 3+ years

**Tell a bit about your company and/or current position:**  
Market segment is Association and Tribal. Responsible to achieve sales and profitability goals for the hotel by booking business in this market segment. Ensure that clients receive service in accordance with the standards of the Radisson Hotel & Conference Center Green Bay.

**Tell us about your family:** Two daughters (McKenzie & Mattie) and 1 granddaughter (Alaya)

**Where were you born?** Chicago, IL

**Where do you currently live?** Green Bay, WI

**Favorite Pastimes:** Enjoy football and listening to all kinds of music.

**Dream Vacation:** Anything near a beach.
October Community Outreach

By: Susan Patton

We had the pleasure to host Mari Maldonado and Sarah Smith from La Causa, Inc. at our October meeting at the Harley-Davidson Museum, and help support their Early Education and Care Center. The mission of La Causa, Inc. is to provide children, youth and families with quality, comprehensive services to nurture healthy family life and enhance community stability.

Thank you to everyone who donated books, play-doh, cash, and lots and lots of school supplies to the organization’s “Littles!”

If you would like more information on La Causa, Inc., or would like another opportunity to donate please visit their website - http://www.lacausa.org
One of the most unpredictable segments of any event are those sometimes dreaded two initials: Q & A.

Whether you handle your Q & A with fixed microphones on stands in the aisles, or with microphone runners rushing a wireless handheld microphone under the nose of an attendee with a question, the results can be wildly mixed, with unfortunately many Q & A sessions resulting in only silence.

Many people can be intimidated by speaking into a microphone, and thus avoid participating. Others may not want to get up in front of their peers, worried that they will look foolish.

And depending on the question, some in the audience may “tune out” during Q & A, and go back to the biggest nemesis of the modern-day meeting – the smart phone.

So how do you make Q & A more engaging for your audience?

One tool that definitely invites participation on several levels is the Catchbox.

As described on its website, the Catchbox is the “world’s first wireless microphone built for audiences. With its soft exterior and auto mute technology, the device can be safely passed around without getting damaged or causing unwanted noises.”

Originally developed in Finland, the Catchbox has caught on here in the U.S., winning awards for the best new meeting product, and winning both the audience and judges’ best technology award at the recent WEC in Atlantic City.

There are two different versions of the Catchbox, one with a microphone already built in (best for smaller meeting spaces), and another that uses a wireless lapel microphone transmitter from your A/V provider. Simply twist off the top of the Catchbox (it’s held on with a strong magnet) and insert the transmitter. And make sure to turn it on!

The Catchbox also requires one AA battery, which powers an “automute” function that senses when the Catchbox is thrown and turns off the microphone until it is caught.

Did I mention that’s how the Catchbox is used – you throw it! Think of the delight in the audience when Q & A is started and a Catchbox is tossed into the audience for the first question. The participant simply speaks into the top of the Catchbox (marked with an “X”) to be heard.

And when they are done, they toss it to the next person with a question.

Now your whole audience is engaged. Asking a question is easy and kinda fun. Those not using the Catchbox are now wondering if it can be tossed cleanly to the next person – and if they will catch it cleanly. Trust me, many in the audience are hoping for a fumble (or maybe an interception!).

The Catchbox is soft and durable, with a Teflon-coated exterior to repel dirt, liquid and stains.

The cover can also be customized to add your company’s logo or theme graphic from your event.

Truly a marriage of fun and purpose, the Catchbox is engagement in a box.

Tom Graybill is Vice President, Sales of Tri-Marq Communications, Inc. and Immediate Past President of MPI-Wisconsin
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Movement/Physical Activity. According to Dr. John Ratey (Harvard Medical School professor and one of the world’s foremost authorities on the brain-fitness connection), “Exercise is really for the brain; not the body.” And Jennifer Cohen (executive and entrepreneur wellness coach and Forbes contributor) says there are 6 ways movement makes us smarter: Increases energy, sharpens focus, enhances mood, helps impulse control, improves memory, and increases productivity.

Crowdsourcing/Collaborative Co-Creation. We’ve all heard the phrase “two heads are better than one.” And in today’s world that statement has definitely become truth. According to CrowdSource.com, “...by the beginning of 2014, hundreds of the world’s largest enterprises had adopted crowdsourcing practices.” Why? Because it works. Using the power of more than one brain in problem-solving provides better -- and sometimes more -- solutions.

I’d like you to meet: Solution Circle

Solution Circle is a customizable program for any meeting or conference that embraces and leverages the above facts. It’s an experiential program that incorporates movement and collaborative co-creation in small groups to solve individual challenges. Those challenges can be broad or specific in nature, depending on the goal of the session (personal, job-specific, departmental, industry-related). And while the challenges are individual, several participants in these small groups face the same issue. So they walk away from the experience with more than one solution.

If you’re tired of the talking head and you want an opportunity to:

1. Solve a challenge
2. Benefit from the brains of others
3. Experience a program that automatically makes you smarter through movement
4. Learn a program you can use in your office or at your next meeting or conference

Be sure to attend MPI Wisconsin chapter’s program on January 19, 2017!

About Tara: Tara is Creative Executive Officer of The Link Event Professionals, Inc., where her capable and professional team takes meetings and events from conception to completion. The Link has a long-standing track record of successfully organizing all kinds of events—from intimate gatherings to large comprehensive tradeshows—and everything in between. Tara and her team work with each client to bring a vision to life, always striving for the best result; never compromising quality or innovation.
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Countless guests and new members file in to MPI Wisconsin Chapter events each month. Although the chapter is very welcoming with many ways to connect, there can still be obstacles that confront guests. Many times, the obstacles are ourselves. I’ve been there, looking around, to see how I could possibly fit in. The truth is, you need to just put yourself out there. How? Well, here are six ways that I’ve come up with that might help.

**GET SOCIAL**
Follow MPI Wisconsin Chapter on all social media outlets or the one of your choice, and then engage there. The chapter’s most popular social media outlets are Facebook and LinkedIn. Try to make it a point to engage before, during and after an event that you attend. By putting yourself out there on social media, most members may remember you and connect then. On the other hand, you might end up meeting someone that you had a conversation with on Facebook. Social media can be a great way to connect and put yourself out there.

**MAKE CONNECTIONS**
Set a goal to make new connections at each meeting that you attend. For me, my number is five. If I can make five new connections, then I consider that valuable. A connection can come in many forms. Not all of them end in a business card exchange, but will definitely leave you feeling like you connected with someone else that you haven’t connected with before. When you get back into the office, perhaps use LinkedIn to stay in touch professionally with those you just met.

**STAY FOR THE RECEPTION**
The meetings are awesome at MPI, but the receptions can be even more so. Instead of running out to your next engagement, stay a while and socialize with the MPI family.

**COME TO THE NEXT MEETING**
Consistency can be very rewarding in the long run. Many of the chapter’s members attend every chapter meeting. When you commit to coming to the MPI meetings on a monthly basis, you naturally grow relationships, and it is quite awesome to experience.

**PROFILE YOURSELF**
Did you know our Agenda magazine has a section for member profiles? If you are a brave soul, consider getting in touch with the communications team to be featured in an upcoming magazine. Tell the chapter a little about yourself, and, like social media, you will find many other members will recognize you and engage a bit more.

**VOLUNTEER**
The biggest way to get plugged in and enhance your network with the MPI Wisconsin Chapter is to volunteer in some capacity. The great thing is that there are many areas to volunteer. You can plan events, write articles, manage social media, or even participate on the board. The volunteering experience at the chapter has changed so many lives. Jump in and see where it takes you. Get in touch with a board member to see where you can contribute.

You can see from the examples above, that it is easy to put yourself out there! I urge you to try and see where that takes you.

Naomi Tucker, CMP is a Past-President of MPI Wisconsin, and works as a Senior Strategic Account Manager at Meetings & Incentives Worldwide. She also blogs at www.planitonapostit.com.
What do billions in development in the next five years mean for Milwaukee?
A $500 million new home for the Milwaukee Bucks, the launch of a streetcar system linking the convention center with downtown hotels and attractions, and a multi-million dollar lakefront gateway project integrating park areas with major attractions. Along with new hotels and a total face-lift of the Milwaukee Intermodal Station, even our brewing scene is ramping up with multiple new micro-breweries opening in town. Bring your meeting here – there’s always something brewing in Milwaukee!

visitmilwaukee.org/meetings
Jerome Thomas Moore has been making food his whole life. His mother is a self-admitted bad cook who allowed Jerome to make himself dinner as long as it incorporated vegetables, meat and starch. He didn’t always have exotic ingredients but never complained about his dinner.

Jerome’s career in food service started while he was in high school with a job flipping burgers at McDonalds. Around that same time, Whistling Straits Golf Course opened up a few miles from Jerome’s parents’ place. He got a job there washing dishes and helping prep cook. From there he became the in house butcher, which is still one of his favorite jobs.

Jerome moved down to Milwaukee to go to Milwaukee Area Technical College after he decided to make culinary his career. While in school, he was working as a kitchen manager at a wood-fired pizza and Italian restaurant. It was here that he met his wife, Jackie. Next, Jerome got hired at a private country club as the Sous Chef where he got a chance to start working with interns from other technical colleges as well as build on his knowledge of catering functions. He eventually took over as Executive Chef and got to lead a very talented team for several years. Jerome got to expand his horizons and work with more exotic fare when he went to Milford Hills Hunt Club in Johnson Creek. There he learned all things pheasant and had opportunities to work with various other wild game.

Jerome then came to Embassy Suites (at the time, Brookfield Suites) looking to expand his experiences by working in a 200+ suites hotel that was just about to go through major renovations. Here, he works on providing food that evokes the comfort of Wisconsin.

In his free time, Jerome enjoys checking out new local restaurants, playing with his two rescue dogs, and cooking dinner for his wife.
INGREDIENTS

- 3 med onions, julienned
- 1 #10 can diced tomatoes
- 1 gal heavy cream
- 10 lbs Italian sausage
- ½ bottle brandy
- ¼ bottle white wine
- 2 Tbsp minced garlic
- 2 Tbsp minced rosemary
- 1 Tbsp crushed red pepper flakes
- 1 Tbsp sugar

DIRECTIONS

Brown Italian sausage in thick bottomed pan. Remove browned sausage and drain excess grease. Cook onions and garlic in pan used for sausage. Add red pepper flakes, brandy, and wine and reduce by ¾. Add cream and tomatoes and cook until cream coats the back of a spoon. Add sugar if needed to cut acid from tomatoes. Add salt if necessary.

Serve with your favorite pasta and broccoli.
3rd Annual GLES Recap

By: Trish Raymakers, CMP

The 3rd annual MPI Great Lakes Education Summit has wrapped up its series with another successful conference in Kalamazoo, Michigan. The event was held November 13th -15th, and brought together the MPI chapters of Indiana, Michigan and Wisconsin once again to connect, engage and inspire with one another. This year the Radisson Hotel and Suites hosted nearly 200 suppliers, planners and students for outstanding education and networking opportunities. The Radisson Hotel and Suites welcomed us to Kalamazoo with a great reception followed by an afterglow event in Burdick’s restaurant courtesy of the MPI Michigan chapter.

Monday morning kicked off with a lively keynote, “Reach for your Wall to Connect, Engage and Inspire,” from Deborah Gardner, CMP. This session had attendees reflecting on the bumps in the road to success and how to achieve greatness despite these challenges. Deborah also challenged us to slow down in order to move forward successfully, and we dove into a series of challenges to grasp new, innovative, powerful and constructive ideas. Breakout sessions followed and included Jeff Korhan who demonstrated the customer experience of marketing and how to tell the story through social media; Lynne Wellish who asked the question, “Could we do just one more thing?,” and taught us how to energize our volunteers to build a successful team; and Brian Monahan who tickled attendees’ hearts by helping us rediscover the art of event design.

Meeting and event security and safety were brought to a whole new level with an eye-opening lunch keynote from Kevin Coffey, retired Los Angeles police officer. As a travel and meeting security expert, Kevin was able to educate us on how to be proactive, and what we could do in advance of events, before we’re in a negative situation and it is too late to do something about it. Colleen Richenbaucher added to our education by teaching us how to negotiate effectively across different cultures and sharing great tips on business etiquette. In between all these astonishing speakers and breakout sessions, plenty of time was built in to the day to connect with the exhibitors and bid on some amazing silent auction items.

After education wrapped for the day, Meetings Michigan took it to the field with a group tailgate dinner, complete with games that make for a great tailgate. From corn hole to giant Jenga, our group was put to the test of competing against with fellow industry partners. The games didn’t end there! Discover Kalamazoo introduced us to the Bells Brewery, where we got to try signature beers while teams battled out their general knowledge for a friendly game of team trivia. Kudos to Team “Who’s Your Daddy” from Indiana for coming in first place and Team “Tops to Bottoms” from Wisconsin as the runner up. This offsite event was the perfect way to cap off the night!

The final day of the GLES began with Steven G. Foster, CMP, CTA, a nationally-known Veterans Advocate, a Harley Davidson LIFE Member and award winning speaker and writer on Team Success. His session had us motivated first thing in the morning during his presentation on “Full Throttle Leadership.” A final opportunity to visit the exhibitors and bid on silent auction items, followed by another round of breakouts occurred before the closing lunch keynote. There was no better way to close out the conference with anyone but Judson Laipply, the creator of the Evolution of Dance with nearly 300 million views on YouTube who taught us “Life is Change” in the most entertaining way possible though the art of dance and comedy. Laipply left us with not only the term “struggle bus,” but also the notion of “If there is nothing you can do about it, then get over it!”

Michigan did an incredible job making sure we connected, engaged and were inspired for a 3rd year in a row at the Great Lakes Education Summit. This year’s event will be tough to top, but Indiana is up for the challenge and will be hosting the 4th Annual Great Lakes Education Summit at the Sheraton Indianapolis City Centre Hotel in downtown Indianapolis in 2017. Mark your calendars - we look forward to seeing you all next year in Indianapolis from November 12th – 14th! 😊
MPI WISCONSIN MEMBERSHIP

Anniversaries

ONE YEAR ANNIVERSARY
(Jan 2016 through Dec 2016)

Cathe Gorski
MATC

Kristal Kaiser
Saz’s Hospitality Group

Jason Kauffeld, CPP
Green Lake Conference Center

Sadie Kealey
Hilton Garden Inn Milwaukee Downtown

Pamela Pahmeier
Student

Kyra Popp
Wisconsin Dells Visitor & Convention Bureau, Inc.

Rosemary Rice, CMP
MATC

Siddartha Sawhney
Modern Event Rental

Amy Supple
The Edgewater Hotel, LLC

FIVE YEAR ANNIVERSARY
(Jan 2012 through Dec 2016)

Anna Anderson, CMP
Chula Vista Resort & Conference Center

Maureen Devalkenaere
Marriott West

Faith Elford
Faith’s Association Coordination and Technical Service

Cathy Kreiter
Visit Milwaukee

Brad Lyles, CHSP
Marcus Hotels and Resorts

Chris Theis
Cambria Suites

New Members

Welcome to all of our MPI-WI Student Members!

Alyssa Adair
Mary Bell
Lindsay Brayn
Ann Breitenbach
Suzanne Brickson
Pamela Brozman
Samantha Chartrau
Yik Yin Yoto Ching
Felicia DeLeon
Jackie Divall
Heather Dunse
Paige Fischer
Jason Fowler
Amber Pearl Hageman
Diana Hegge
Margaret Houts
Brittany Luepke
Abby Melton
Natalie Mickelson
Rebecah Neitzel
Todd Osborne
Eskedar Robinson
Olivia Schoenoff
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La Lee Thao
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#whosbeingsocial

**MPI Wisconsin @MPIWisconsin  11 Nov 2016**

And the bidding starts now! Check out these awesome items, get a head start on your holiday shopping (include link)  
#MPIWI #MPIWIBFG

**MPI Wisconsin @MPIWisconsin  14 Nov 2016**

Opening session is wrapping up and breakouts are about to start!  
#GLES

**MPI Wisconsin @MPIWisconsin  15 Nov 2016**

Passion - Power - Purpose  
Learning all about leadership this morning!  
#GLES

**MPI Wisconsin @MPIWisconsin**

How do u promote events thru social media?  
Check out this infographic 4 inspiration & share here!  
tinyurl.com/gony5lh #MPIWI #eventprofs  
9:50 AM - 9 Nov 2016
Recap: Chapter Social Media Survey

By: Maria Peot

We asked, and you answered! Thank you to all who took the time to complete the chapter social media survey that was recently sent out. The results of this survey will help determine MPI-WI’s strategies on our various social media accounts and help to better serve you, our members.

The results of the survey showed that our members are actively engaged mainly on Facebook (90%), Instagram (71%) and LinkedIn (57%). A smaller percentage (19%) also reported they were actively engaged on Twitter, and yet a smaller percentage reported activity on YouTube (10%).

More importantly, 62% of members who completed the survey reported that they follow MPI-WI on Facebook, 43% on LinkedIn, 33% on Instagram, 19% on Twitter and 10% on YouTube.

A surprising 24% of members who completed the survey reported that they do not follow MPI-WI on ANY social media platforms. We want to change this! Please consider engaging in MPI-WI on social media in the following ways:

- **Instagram**: Follow @mpi_wi_chapter and tag the chapter account in photos live from events!
- **LinkedIn**: Join the MPI-WI Chapter group, post discussion topics and engage in other members’ posts.
- **Twitter**: Follow @mpiwisconsin for quick updates and snippets on chapter news and events!
- **Facebook**: Like @mpiwi and turn on notifications to receive updates on the latest news, events and industry tips! Post live to the chapter page from events.

Do you have a thought, tip or suggestion for how we can do a better job serving our members via social media? We want to hear from you! Share what you think on any of the MPI-WI social media accounts, or send an email to Cathy Kreiter, Director of Social Media, Website and PR at cathykreiter@gmail.com.
SUPPLIER PROFILE

Amanda Ridout
Catering Sales Manager
Levy Restaurants
at the Harley-Davidson Museum

How long in the meetings industry? 5 years

Tell a bit about your company and/or current position: Levy Restaurants is the exclusive catering company for the Harley-Davidson Museum. As a Sales Manager in this role, I work with my clients to plan exceptional and legendary events at an iconic venue that is truly a Milwaukee institution.

Tell us about your family: I grew up the youngest of 9 in a blended family. My own family consists of my husband, Brad, and our dog, Max.

Where were you born? Born in Eau Claire, WI; and raised in Barron, WI.

Where do you currently live? Milwaukee, WI

Favorite Pastimes: My favorite things to do include spending time with friends and family, checking out a sporting event, or live music. I am always up for karaoke or a night at the piano bar!

Favorite Musical Group: I like most genres, and have a wide appreciation for music. Lately I’ve been listening to a lot of 90’s R&B, and I’m really digging Chris Stapleton.

Dream Vacation: My husband and I are history nerds. I would love to take a month or two to explore the East Coast, D.C., and dedicate some time at the Smithsonian.

Person you admire and why: My Mom. She was the backbone of our family, and handled everything with grace and a twinkle in her eye. She passed away in 2002, and the more time that goes by, the more I’m in awe of how she cared for our family.

If I won the lottery I would: I would like to say that I would invest or donate most of it, but I’m sure there would be a few great vacations and shopping trips that would also happen!

Words to live by: “I’ve learned that people will forget what you said, people will forget what you did, but people will never forget how you made them feel.” – Maya Angelou
Datebook: CALENDAR OF EVENTS

2017

Connecting you to the global meeting + event community

<table>
<thead>
<tr>
<th>Month</th>
<th>Date</th>
<th>Event</th>
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<tbody>
<tr>
<td>JAN</td>
<td>19</td>
<td>Education Event Embassy Suites by Hilton Milwaukee Brookfield</td>
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<td></td>
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<td>Milwaukee, WI</td>
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<tr>
<td>FEB</td>
<td>9</td>
<td>Education Event Holiday Inn Manitowoc</td>
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<td>Manitowoc, WI</td>
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<tr>
<td>MAR</td>
<td>16</td>
<td>Fundraiser &amp; Education Event Hampton Inn &amp; Suites Milwaukee West</td>
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<td>Milwaukee, WI</td>
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<td>APR</td>
<td>12-13</td>
<td>Education Event Hotel Julien -- Dubuque CVB</td>
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<td>MAY</td>
<td>17-18</td>
<td>Spring Education Day</td>
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<td>JUN</td>
<td>28-29</td>
<td>Summer Spectacular</td>
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<td>SEP</td>
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<td>Awards Gala</td>
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<tr>
<td>OCT</td>
<td>19</td>
<td>Education Event</td>
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<td></td>
<td></td>
<td>Fond du Lac, WI</td>
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