

#### **ABOUT MPI SAN DIEGO**

Since 1979, MPI San Diego has provided professional development and business opportunities for meeting and event professionals and vendors to nearly 240 chapter members.

When you partner with MPI San Diego Chapter, you are not only reaching the current chapter membership, but you're also visible to 2,000+ event professionals within our network.

MPI is the association for people who bring people together.
We understand that when people meet faceto-face, it empowers them to stand shoulder-to-shoulder.

The meetings and events industry contributes more to the GDP than the air transportation, motion picture, sound recording, performing arts and the spectator sports industries.

#### **MEMBERS BUY MPI**



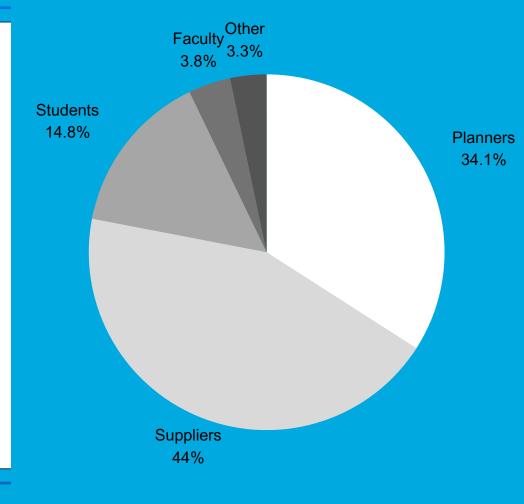
MPI members patronize sponsors and suppliers because they recognize that their fellow chapter members and supporters truly understand and appreciate the value of these organizations' goals.



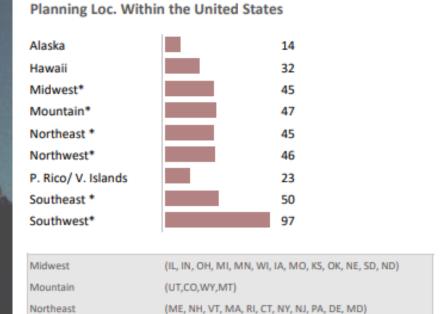
Discover the power of trust and familiarity.

Our members seek reliable collaborations.

Let us introduce your products and services,
forging valuable connections.



## MPISD PLANNER DEMOGRAPHICS



(WA, OR, ID)

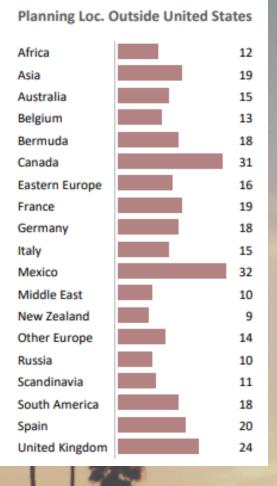
(CA, NV, AZ, NM, TX)

(FL,GA, SC, NC, LA, AL, MS, AK, TN, KY, WV, VA, DC)

Northwest

Southeast

Southwest



## **BUYING POWER**

\$13 Billion in buying power decisions are controlled by MPI members.

\$130 Million is the estimated annual buying power of MPI San Diego members.

## **EDUCATION, NETWORKING AND SIGNATURE EVENTS**

## **EDUCATION MEETINGS**

Annually, MPI San Diego organizes four Education Meetings featuring top-notch industry speakers. These meetings offer a wide range of topics that align with CMP domains, providing valuable continuing education credits to attendees.

#### NETWORKING EVENTS

MPI Unite! We provide networking opportunities for meeting and event professionals who want to enjoy casual, fun connections. The events also showcase popular venues around San Diego.

#### MPI MASTERMIND

MPI San Diego presents the MPI Mastermind, a comprehensive full-day educational conference designed for the meetings and events industry. This event is brimming with engaging, up-to-date, and dynamic content, and features a diverse array of speakers and topics.

## SIGNATURE EVENTS

Throughout the year, MPI San Diego provides its members with a range of fundraising and special events. These gatherings are dedicated to acknowledging exceptional individuals, partners, and leaders within the chapter.

### 2023-2024 EVENTS

July 20, 2023
MPI UNITE - MEMBERS ONLY
Venue: Aolani

August 3, 2023
ALL INDUSTRY CRUISE
Venue: Inspiration Hornblower

September 12, 2023
PROFESSIONAL DEVELOPMENT
Venue: Del Frisco's

November 2, 2023 MPI MIXER Venue: Carte Hotel December 6, 2023 SIGNATURE EVENT: Holiday Party Venue: Bali Hai

January 23, 2024
PROFESSIONAL DEVELOPMENT
Venue: The Westin Carlsbad

February 6, 2024
MPI MIXER
Venue: The Lane

March 7, 2024
PROFESSIONAL DEVELOPMENT
Venue: TBA, accepting proposals

April 11, 2024
SIGNATURE EVENT: GMID Celebration
Venue: TBC, San Diego Air & Space
Museum

May 16, 2024
PROFESSIONAL DEVELOPMENT & MIXER
Venue: Intercontinental

June 2024 SIGNATURE EVENT: Awards Gala Venue: TBC, Sea World

July 18, 2024 MPI MIXER Venue: Zolna Yachts August 2024
ALL INDUSTRY CRUISE
Venue: Inspiration Hornblower

September 12, 2023
PROFESSIONAL DEVELOPMENT
Venue: Del Frisco's

October 24, 2024
MPI MIXER
Venue: TBA, accepting proposals

November 7, 2024
PROFESSIONAL DEVELOPMENT
Venue: TBA, accepting proposals

December 2024
SIGNATURE EVENT: Holiday Party
Venue: TBA, accepting proposals













#### 2023 - 2024 ANNUAL CHAPTER SPONSOR BENEFITS

DIAMOND LEVEL Cash: \$10,000+ or In-Kind: \$20,000+	SAPPHIRE LEVEL Cash: \$7,500 or In-Kind: \$15,000-\$19,999	EMERALD LEVEL Cash: \$5,000 or In-Kind: \$10,000-\$14,999
<ul> <li>EVENTS</li> <li>- (4) Complimentary tickets to MPI San Diego</li> <li>Educational or Networking events</li> <li>- (4) Complimentary tickets to the Awards &amp; Installation</li> <li>Gala, Holiday Event or GMID Event</li> <li>- Promotional segment at sponsored event where applicable (up to 10 minutes, cash sponsor only)</li> </ul>	<ul> <li>EVENTS</li> <li>- (2) Complimentary tickets to MPI San Diego</li> <li>Educational or Networking events</li> <li>- (2) Complimentary tickets to the Awards &amp; Installation</li> <li>Gala, Holiday Event or GMID Event</li> <li>- Promotional segment at sponsored event where applicable (up to 7 minutes, cash sponsor only)</li> </ul>	<ul> <li>EVENTS</li> <li>- (2) Complimentary tickets to MPI San Diego</li> <li>Educational or Networking events</li> <li>- (2) Complimentary tickets to the Awards &amp; Installation</li> <li>Gala, Holiday Event or GMID Event</li> <li>- Promotional segment at sponsored event where applicable (up to 5 minutes, cash sponsor only)</li> </ul>
MARKETING  - Opportunity to showcase promotional content at all monthly programs of your choice, where available  - Company logo on the MPISD Partnership page and event sponsor page  - Website banner ad placement (for 12 months)  - Company logo on the MPISD homepage for one year  - (2) Dedicated email blasts (cash sponsor only)  - (4) Dedicated social media features on all available platforms (cash sponsor only)	MARKETING  - Opportunity to showcase promotional content at 6 monthly programs of your choice, where available  - Company logo on the MPISD Partnership page and event sponsor page  - Website banner ad placement (for 6 months)  - Company logo on the MPISD homepage for one year  - (2) Dedicated email blasts (cash sponsor only)  - (3) Dedicated social media features on all available platforms (cash sponsor only)	MARKETING  •Opportunity to showcase promotional content at 4 monthly programs of your choice, where available •Company logo on the MPISD Partnership page and event sponsor page •Website banner ad placement (for 3 months) •Company logo on the MPISD homepage for one year •(1) Dedicated email blast (cash sponsor only) •(2) Dedicated social media features on all available platforms (cash sponsor only)
ACKNOWLEDGEMENT  - Logo placement on all event specific marketing  - Company logo displayed at hosted event  - (3) Features in chapter member eNews	ACKNOWLEDGEMENT  - Logo placement on all event specific marketing  - Company logo displayed at hosted event  - (2) Features in chapter member eNews	ACKNOWLEDGEMENT  - Logo placement on all event specific marketing  - Company logo displayed at hosted event  - (1) Feature in chapter member eNews

## 2023 - 2024 ANNUAL CHAPTER SPONSOR BENEFITS

RUBY LEVEL Cash: \$2,500 or In-Kind: \$5,000-\$9,999	PEARL LEVEL Cash: \$1,500 or In-Kind: \$1,000-\$4,999	SUPPORTER Cash: \$500
EVENTS  - (1) Complimentary ticket to MPI San Diego Educational or Networking events  - (1) Complimentary ticket to the Awards & Installation Gala, Holiday Event or GMID Event  - Promotional segment at sponsored event where applicable (1 minute, cash sponsor only)	EVENTS - (1) Complimentary ticket to MPI San Diego Networking event - Promotional segment at sponsored event where applicable (1 minute, cash sponsor only)	EVENTS - (1) Complimentary ticket to MPI San Diego Networking event
MARKETING  - Opportunity to showcase promotional content at 2 monthly programs of your choice, where available  - Company logo on the MPISD Partnership page and event sponsor page  - Website side ad placement (for 6 months)  - (1) Dedicated email blast (cash sponsor only)  - (1) Dedicated social media feature on all available platforms (cash sponsor only)	MARKETING  - Opportunity to showcase promotional content at 1 monthly program of your choice, where available  - Company logo on the MPISD Partnership page and event sponsor page  - Website side ad placement (for 3 months)  - (1) Dedicated email blast (cash sponsor only)  - (1) Dedicated social media feature on all available platforms (cash sponsor only)	MARKETING - Company logo on the MPISD Partnership page and event sponsor page
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## A LA CARTE OPPORTUNITIES

## Do you have extra marketing dollars you're able to invest in the chapter?

Are you unable to host an event or provide services at one, but still want to get your name out to MPI San Diego's planners and suppliers? Our a la carte opportunities are a great option! No amount is too big or too small!

#### **Website Advertising**

	Per Month	6 Months	12 Months
Inline Banner 728 x 90	\$150	\$765	\$1,350
Sidekick Banner 300 x 250	\$175	\$895	\$1,575

#### **Dedicated Email - \$750**

Recently renovated? Need to boost sales during slow periods? Have other exciting news to share about your business? Let MPI San Diego help you spread the word or send a promotional offer! You provide the email content and MPI San Diego will distribute it via a dedicated email directly to our community of over 1,200 subscribers.

MPI San Diego sends only one dedicated email per month, so availability is limited. Space is reserved on a first-come, first-served basis. Content is subject to approval.

#### **Job Postings - \$75**

Looking to recruit top industry leaders in San Diego? Your search ends here! Benefit from our comprehensive services, which entail posting your job on our Facebook page, the MPI San Diego LinkedIn Page, and showcasing it in our monthly e-newsletter. This targeted approach ensures exposure to a diverse pool of highly qualified candidates. Allow us to help you find the ideal match for your organization's needs. \$75 per position (per month)













#### **Social Media Partnerships**

Unlock the power of social media with MPI San Diego! Collaborate with us to share content and promotions, tapping into our engaged audience to expand your reach and brand visibility. Invest in this opportunity to access new markets, enhance brand awareness, and boost engagement, all leading to potential business growth.







#### Select from MPI San Diego's Instagram, Facebook or LinkedIn:

3-5 Posts, 3-5 Days, 3 Platforms - \$750

1 Post, 3 Platforms - \$450

1 Post, 1 Platform - \$175

#### **FAM Trips for Destinations and Venues**

Interested in engaging your social media audience in a unique and authentic way? Let MPI San Diego be a voice of meeting and event professionals! You provide the experience and MPI San Diego will produce social media content, share it with our audience, and allow your destination or venue to share as well. Samples are below:

LNSE San Francisco Monseraz Venue Highlight
MPI WEC Day One Philly to DC

Please inquire with Chapter President: TinaMarieHonor@LiveNation.com



TINA MARIE HONOR, 2023-24 Chapter President MPI SAN DIEGO



# SECURE YOUR SPOT AS A SPONSOR TODAY!



TinaMarieHonor@LiveNation.com



619.309.3901



WEBSITE