



**MPI Rocky Mountain Chapter Golf Tournament 2020  
REQUEST FOR PROPOSAL**

**Event Contacts:**

Brian-Douglas Stanwood, Director of Strategic Alliances, MPI Rocky Mountain Chapter  
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 Phone: 303-929-9202

Kevin Hedican, Director of Fundraising, MPI Rocky Mountain Chapter  
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<b>Group / Event Name</b>	MPIRMC Golf Tournament
<b>Preferred Date</b>	Monday-Friday week of August 17, 2020
<b>Alternate Date</b>	Monday-Friday week of August 24, 2020
<b>Expected Number of Players</b>	72-100 for 18 holes
<b>Total Attendees</b>	120 – 150 (includes sponsors and volunteers)
<b>Format</b>	Shotgun start, best ball
<b>Start Time</b>	7:30 am with breakfast at 6:30 am
<b>End Time</b>	2:00pm
<b>Decision Date</b>	11/21/2019
<b>Decision Factors:</b>	<ul style="list-style-type: none"> <li>● Pricing / package</li> <li>● Level of course and services available</li> <li>● Available dates</li> <li>● Sponsorship opportunities available</li> <li>● Optional programs or suggestions for non-golfers</li> </ul>
<b>Decision Makers:</b>	Director of Fundraising and the Golf Committee will make a recommendation to the Board of Directors and the Board will vote on the location
<b>Competition:</b>	Metro Denver Courses, Colorado Springs, Mountain Courses

**MPI Rocky Mountain Chapter**  
**7300 W. Stetson Place, Unit 41**  
**Littleton, CO 80123**  
**720-733-8000**  
[www.mpirmc.org](http://www.mpirmc.org) – [mpi@rmecllc.com](mailto:mpi@rmecllc.com)



## **About MPIRMC**

### **Vision**

Meeting Professionals International Rocky Mountain Chapter (MPIRMC) will build a rich regional meeting industry community.

### **Mission**

Meeting Professionals International Rocky Mountain Chapter will provide MPIRMC Members and the meetings and events community with innovative and relevant education, networking opportunities and business exchanges.

### **Values Statement**

As a chapter we:

- Are member and community centric
- Lead with integrity
- Ensure transparency at all times
- Consistently encourage a visionary and relevant approach

### **Attendee Profile:**

MPIRMC is the largest meetings/events industry organization in the Rocky Mountain region. The membership includes experts in all facets of the trade. With over 430 members, you will see a great mix of corporate and association meeting planners as well as independent contractors, hoteliers and other suppliers who provide business services to these clients.

### **Event Requirements:**

An 18-hole Best Ball tournament is the focus of the event. With that, we may also include a 9-hole option or golf clinic to accommodate those that want to participate.

We sell sponsorships for each hole on the 18-hole course (this is the reason play is a little slower than usual; 6 hours is the normal pace for 18-holes).

Sponsorships for the putting green and the driving range are also sold. Both should be accessible and available for use prior to the event start, and then available to the 9-hole golfers once they finish their round.

### **Food and Beverage:**

- Deluxe continental breakfast – please attach menu options with pricing.
- Beverage cart sponsors – we secure sponsors to provide beverages for the event. If we are unable to secure a sponsorship, guests will be asked to cover drinks on their own. Please provide beverage cart offerings and price list with proposal.

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- Awards luncheon – at the end of the tournament, held outside (weather permitting) on the club deck or designated area. Please attach menu options with pricing.

MPI's goal as a 501(C)3 is for the golf facility to be willing to sponsor the Awards Luncheon or Breakfast within the negotiated golf fee.

**Audio Visual:**

We will need an LCD projector package, microphone and sound system, screen to display prize winners.

**Requested Concessions:**

- Pricing to include green fees, golf cart, and bucket of balls to use on the driving range.
- Tournament coordination to include placement of cart signs, formatted rules sheet posted in each golf cart, tagging bags, scoring at the end of the event and placement of sponsorship signs on the holes.
- A \$10 or more Merchandise credit for prizes at the Pro Shop.
- One cart favor such as balls, tees or any other golf items that the course would like to provide.
- Guaranteed discounted/negotiated prior to beverage cart pricing
- 6' or 8' Table clothed and skirted, (2) chairs and (1) umbrella (if possible) at each hole on the 18-hole course, as well as three 6' or 8' tables clothed and skirted available at the club house for registration.
- Additional golf carts (at least 6) for sponsors, volunteers, and organizers.

**Action Step:**

Please send a proposal along with menu options, beverage cart offerings with prices and non-golfer activities options and pricing by November 12, 2019 to Brian-Douglas Stanwood or Kevin Hedican, contact information above.

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