Final Version: 6/10/20

#### **Summary All Departments**

Revenue	July	August	September	October	November	December	January	February	March	April	May	June	Total
Administration - Revenue	\$4	\$4	\$4	\$4	\$4	\$4	\$3	\$3	\$3	\$3	\$3	\$3	\$42
Finance - Revenue	\$0	\$2,250	\$75	\$1,550	\$250	\$3,100	\$875	\$250	\$250	\$10,500	\$250	\$8,150	\$27,500
Membership - Revenue	\$75	\$0	\$667	\$592	\$667	\$592	\$683	\$3,474	\$715	\$656	\$747	\$688	\$9,556
Education - Revenue	\$0	\$0	\$700	\$6,325	\$0	\$0	\$5,000	\$0	\$8,150	\$2,200	\$0	\$0	\$22,375
Total - Revenue	\$79	\$2,254	\$1,446	\$8,471	\$921	\$3,696	\$6,561	\$3,727	\$9,118	\$13,359	\$1,000	\$8,841	\$59,473
Expenses													
Adminstration - Expenses	\$5,888	\$3,738	\$3,738	\$8,778	\$5,048	\$5,148	\$6,924	\$4,924	\$4,904	\$8,654	\$4,824	\$10,504	\$73,074
Finance - Expenses	\$0	\$2,000	\$0	\$600	\$0	\$1,850	\$0	\$0	\$0	\$2,250	\$1,021	\$5,700	\$12,400
Communication - Expenses	\$528	\$120	\$120	\$150	\$120	\$150	\$120	\$150	\$120	\$120	\$120	\$120	\$1,938
Membership - Expenses	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$1,500	\$0	\$0	\$3,000	\$0	\$4,500
Education - Expenses	\$0	\$0	\$0	\$6,050	\$0	\$0	\$4,440	\$0	\$4,800	\$1,000	\$0	\$0	\$16,290
Total Expenses	\$6,416	\$5,858	\$3,858	\$15,578	\$5,168	\$7,148	\$11,484	\$6,574	\$9,824	\$12,024	\$7,944	\$16,324	\$108,202
Net Activity	-\$6,337	-\$3,604	-\$2,412	-\$7,107	-\$4,247	-\$3,452	-\$4,923	-\$2,847	-\$706	\$1,335	-\$6,944	-\$7,483	-\$48,729

Cells Outlined in red and shaded are input boxes. Please use these spaces only when adding data to the sheet. All other boxes may contain formulas or links that can be broken by being overwritten. If you are uncertain about how to enter your department projections, please discuss with chapter admin, Office of the President or the Finance Team before making

#### Administration

Revenue	July	F	August	Se	otember	0	ctober	No	vember	De	cember	Já	anuary	Fe	bruary	١	March	April		May		June		Total
MPI Foundation - Revenue General and Administrative - Interest	\$ - 4	\$	- 4	\$ \$	- 4	\$ \$	- 4	\$	- 4	\$	- 4	\$	- 3	\$ \$	- 3	\$	- 3	\$ - 3	\$ \$	- 3	\$ \$	- 3	\$ \$	- 42
Total - Revenue	\$ 4	\$	4	\$	4	\$	4	\$	4	\$	4	\$	3	\$	3	\$	3	\$ 3	\$	3	\$	3	\$	42
Expenses																								
Chapter Business Summit - Expenses	\$ -	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$ -	\$	-	\$	600	\$	600
MPI Foundation - Expenses	\$ -	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$ -	\$	-	\$	-	\$	-
International Conference (WEC) - Expenses	\$ -	\$	-	\$	-	\$	-	\$	1,000	\$	-	\$	-	\$	-	\$	-	\$ -	\$	-	\$	5,000	\$	6,000
Retreat - Expenses	\$ 2,000	\$	-	\$	-	\$	3,750	\$	_	\$	-	\$	2,000	\$	-	\$	-	\$ 3,750	\$	-	\$	-	\$	11,500
Board of Directors (Monthly BOD Meeting)	\$ -	\$	-	\$	-	\$	80	\$	-	\$	1,100	\$	80	\$	80	\$	80	\$ 80	\$	-	\$	80	\$	1,580
General and Administrative - Expenses	\$ 3,888	\$	3,738	\$	3,738	\$	4,948	\$	4,048	\$	4,048	\$	4,844	\$	4,844	\$	4,824	\$ 4,824	\$	4,824	\$	4,824	\$	53,394
Total Expenses	\$ 5,888	\$	3,738	\$	3,738	\$	8,778	\$	5,048	\$	5,148	\$	6,924	\$	4,924	\$	4,904	\$ 8,654	\$	4,824	\$	10,504	\$	73,074
Net Activity	\$ (5,884)	\$	(3,734)	\$	(3,734)	\$	(8,774)	\$	(5,044)	\$	(5,144)	\$	(6,921)	\$	(4,921)	\$	(4,901)	\$ (8,651)	\$	(4,821)	\$	(10,501)	\$	(73,032)

Final Version: 6/10/20

# **Chapter Business Summit**

Expenses	June	rotai
Chapter Business Summit - Travel	\$ 600	\$ 600
Total Expenses	\$ 600	\$ 600
Net Activity	\$ 600	\$ 600

#### **MPI Foundation**

Revenue	J	uly	Au	ıgust	Septe	ember	Oct	ober	Nove	mber	Dece	ember	Jan	uary	Febi	ruary	Ma	arch	Α	pril	N	1ay	Ju	une	To	otal
Contribution/Dontations - Foundation																									\$	-
Total - Revenue	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-
Expenses																										
MPI Foundation - Expenses Total Expenses	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$ \$	-
Net Activity	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-

Final Version: 6/10/20

## **International Conference (WEC)**

Actual	No	vember	J	une	7	Гotal
Expenses/Registration	\$	-	\$	900	\$	900
Food & Beverage (Chapter Reception)	\$	-	\$	600	\$	600
Travel & Hotel	\$	1,000	\$ :	3,500	\$	4,500
					\$	-
Total Expenses	\$	1,000	\$ .	5,000	\$	6,000
Net Activity	\$	1,000	\$ !	5,000	\$	6,000

#### **BOD Retreat**

	July	,	Augus	t	Sept	ember	0	ctober	Nov	ember	Dec	ember	Ja	nuary	Feb	ruary	M	arch	April	1	∕lay	Ju	ıne		Total
Expenses																								_	
Food & Beverage	\$ -		\$ -		\$	-	\$	3,000	\$	-	\$	-	\$	-	\$	-	\$	-	\$ 3,000	\$	-	\$	-	\$	6,000
Facilitator Fee	\$ 2,0	00	\$ -		\$	-	\$	-	\$	-	\$	-	\$	2,000	\$	-	\$	-	\$ -	\$	-	\$	-	\$	4,000
Travel	\$ -		\$ -		\$	-	\$	750	\$	-	\$	-	\$	-	\$	-	\$	-	\$ 750	\$	-	\$	-	\$	1,500
																								•	
Total Expenses	\$ 2,0	00	\$ -		\$	-	\$	3,750	\$	-	\$	-	\$	2,000	\$	-	\$	-	\$ 3,750	\$	-	\$	-	\$	11,500
Net Activity	\$ 2,0	00	\$ -		\$	-	\$	3,750	\$	-	\$	-	\$	2,000	\$	-	\$	-	\$ 3,750	\$	-	\$	-	\$	11,500

#### **BOD Meetings**

	J	uly	Au	gust	Sept	embei	Octol	ber	Nov	embe	r De	cember	Janu	ary	Febr	ruary	Ma	rch	Ap	oril	N	/lay	Ju	ne	Total
Expenses																									
Food & Beverage	\$	-	\$	-	\$	-	\$	80	\$	-	\$	1,100	\$	80	\$	80	\$	80	\$	80	\$	-	\$	80	\$ 1,580
Total Expenses	\$	-	\$	-	\$	-	\$	80	\$	-	\$	1,100	\$	80	\$	80	\$	80	\$	80	\$	-	\$	80	\$ 1,580
Net Activity	\$	-	\$	-	\$	-	\$	80	\$	-	\$	1,100	\$	80	\$	80	\$	80	\$	80	\$	-	\$	80	\$ 1,580

#### General & Administrative

Revenue		July	Α	ugust	Sep	tember	0	ctober	Nov	vember	De	cember	Ja	nuary	Fe	bruary	N	/larch	April	May	June	Total
Interest	\$	4	\$	4	\$	4	\$	4	\$	4	\$	4	\$	3	\$	3	\$	3	\$ 3	\$ 3	\$ 3	\$ 42
Total - Revenue	\$	4	\$	4	\$	4	\$	4	\$	4	\$	4	\$	3	\$	3	\$	3	\$ 3	\$ 3	\$ 3	\$ 42
Expenses																						
Copies/Printing	\$	-	\$	-	\$	-	\$	10	\$	10	\$	10	\$	10	\$	10	\$	10	\$ 10	\$ 10	\$ 10	\$ 90
Credit Card Fees	\$	-	\$	-	\$	-	\$	300	\$	300	\$	300	\$	300	\$	300	\$	300	\$ 300	\$ 300	\$ 300	\$ 2,700
Insurance	\$	142	\$	142	\$	142	\$	142	\$	142	\$	142	\$	142	\$	142	\$	142	\$ 142	\$ 142	\$ 142	\$ 1,704
Management Fees	\$	3,537	\$	3,537	\$	3,537	\$	3,537	\$	3,537	\$	3,537	\$	4,313	\$	4,313	\$	4,313	\$ 4,313	\$ 4,313	\$ 4,313	\$ 47,102
Postage	\$	9	\$	9	\$	9	\$	9	\$	9	\$	9	\$	9	\$	9	\$	9	\$ 9	\$ 9	\$ 9	\$ 108
Professional Fees	\$	-	\$	-	\$	-	\$	900	\$	-	\$	-	\$	-	\$	-	\$	-	\$ -	\$ -	\$ -	\$ 900
Storage	\$	5	\$	5	\$	5	\$	5	\$	5	\$	5	\$	5	\$	5	\$	5	\$ 5	\$ 5	\$ 5	\$ 60
Telephone/Fax/Zoom	\$	195	\$	45	\$	45	\$	45	\$	45	\$	45	\$	45	\$	45	\$	45	\$ 45	\$ 45	\$ 45	\$ 690
Miscellaneous Expense	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	20	\$	20	\$	-	\$ -	\$ -	\$ -	\$ 40
Total Expenses	\$	3,888	\$	3,738	\$	3,738	\$	4,948	\$	4,048	\$	4,048	\$	4,844	\$	4,844	\$	4,824	\$ 4,824	\$ 4,824	\$ 4,824	\$ 53,394
Net Activity	\$ (	(3,884)	\$ (	(3,734)	\$	(3,734)	\$	(4,944)	\$	(4,044)	\$	(4,044)	\$	(4,841)	\$	(4,841)	\$	(4,821)	\$ (4,821)	\$ (4,821)	\$ (4,821)	\$ (53,352)

Cell: S1

Note: Unhide cells M-P for accounting codes.

Finance

Revenue	July	August	September	October	November	December	January	February	March	April	May	June		Total
	• • • • •	1100000	оорионнос.				,	, , , , , , , , , , , , , , , , , , , ,			,	•••••		
Advertising	\$0	\$0	\$75	\$250	\$250	\$300	\$875	\$250	\$250	\$250	\$250	\$250	ç	3,000
SPA	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0		\$0
Summer Social		\$2,250											ç	2,250
Holiday Event						\$2,800							Ç	2,800
Spring Social (April)										\$10,250			\$	10,250
October Fundraiser				\$1,300									ç	31,300
Intsallation												\$7,900	Ş	7,900
Total - Revenue	\$0	\$2,250	\$75	\$1,550	\$250	\$3,100	\$875	\$250	\$250	\$10,500	\$250	\$8,150	\$	27,500
Expenses														
Summer Social		\$2,000											\$	2,000
Holiday Event						\$1,850							\$	1,850
Spring Social (April)										\$2,250			\$	2,250
October Fundraiser				\$600									\$	600
Intsallation												\$5,700	\$	5,700
SPA	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$	-
Total Expenses	\$0	\$2,000	\$0	\$600	\$0	\$1,850	\$0	\$0	\$0	\$2,250	\$0	\$5,700	\$	12,400
Net Activity	\$0	\$250	\$75	\$950	\$250	\$1,250	\$875	\$250	\$250	\$8,250	\$250	\$2,450	\$	15,100

### Advertising

Revenue	July		August	September	October	November	December	January	February	March	April	May	June	Total
Advertising		\$0	\$0	\$75	\$250	\$250	\$300	\$875	\$250	\$250	\$250	\$250	\$250	\$3,000
Auvertising		ŞU	ŞU	<b>پر</b>	\$230	<b>3230</b>	\$300	70/3	<b>3230</b>	<b>3230</b>	<b>3230</b>	<b>3230</b>	<b>3230</b>	\$3,000
Total Revenue	\$ -		\$ -	\$ 75	\$ 250	\$ 250	\$ 300	\$ 875	\$ 250	\$ 250	\$ 250	\$ 250	\$ 250	\$ 3,000
Net Activity	\$ -		\$ -	\$ 75	\$ 250	\$ 250	\$ 300	\$ 875	\$ 250	\$ 250	\$ 250	\$ 250	\$ 250	\$ 3,000

SPA

Revenue	July	August	September	October	November	December	January	February	March	April	May	June	Total
Sponsorship	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Expense													ı .
Misc	\$0.00	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Total Revenue	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Total Expenses	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Net Activity	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0

Final Version: 6/10/20

# **Summer Social (Virtual)**

**Net Activity** 

	<b>Event per</b>									
Revenue	plate cost		August	August	August	August	August	August	T	Total
		Early	Early	Caul., laind	Dogulos #	Dagular	Dogulor			
		Bird	Bird	Early bird	Regular #	Regular	Regular			
		People	Rate	total	of People	Rate	total	4		
Contributions/Donations/Table Sponsors								\$200	\$	200
Member Registration (Projected Income)				\$100			\$1,400		\$	1,500
Member Registration (Projected attendees)		10			40					
Member Registration (Cost per/ticket)			\$10			\$35				
Non- Member Registration (Projected Income	)	_	_	\$100			\$450		\$	550
Non-Member Registration (Projected Attende	es)	10			10					
Non-Member Registration (Cost per/ticket)			\$10			\$45				
Title Sponsor								<b>\$0</b>	\$	-
Total - Revenue							•		\$	2,250
Expenses										
Food/Beverage	\$ -									\$0
Supplies		•							\$	0.00
Equipments Rental/AV									\$2,	00.00
Professional Fees										0.00
Reserves Expenditure									\$	0.00
Speaker/Facilitator/Entertainment									\$	0.00
Speaker Travel									\$	0.00
Total Expenses									\$	2,000

250

Final Version: 6/10/20

Fall Fundraiser (Virtual)

100

Event per

plate cost April Total Early Early Early Bird Bird bird Regular Regular Regular People Rate People Rate Revenue total total \$100 \$100 **Contributions/Donations/Auction Member Registration (Projected Income)** \$200 \$450 \$ 650 **Member Registration (Projected attendees)** 20 30 Member Registration (Cost per/ticket) \$10 \$15 **Non- Member Registration (Projected Income)** \$0 \$400 \$ 400 **Non-Member Registration (Projected Attendees)** 20 Non-Member Registration (Cost per/ticket) \$75 \$20 \$150 Sponsorship \$150 \$1,300 **Total - Revenue** 

Expenses		
Copies/Printing	\$0	\$0
Décor/Entertainment/Photography	\$350	\$350
Food/Beverage \$ -	\$0	\$0
Professional Fees (MC/ Auctioneer)	\$250	\$250
Total Expenses	\$600	\$600

**Net Activity** \$700 \$700

**Holiday Event** 

**Event per** 

plate cos	t			December				То	tal
	Early Bird	Early Bird	Early bird	Regular #	Regular	Regular			
Revenue	People	Rate	total	of People	Rate	total			
Contributions/Donations/Table Sponsors							\$250	\$	250
Member Registration (Projected Income)			\$1,200			\$350		\$ 1	,550
Member Registration (Projected attendees)	40			10					
Member Registration (Cost per/ticket)		\$30			\$35				
Non- Member Registration (Projected Income)		_	\$0			\$500		\$	500
Non-Member Registration (Projected Attendees)	0			10					
Non-Member Registration (Cost per/ticket)		\$0			\$50				
Title Sponsor							\$500	\$	500
Total - Revenue							\$ 2,800	\$ 2	,800

Expenses		
Food/Beverage (Total Att x\$25) \$ 25.00	\$1,500	\$ 1,500
Supplies	\$0	\$ -
Décor/Entertainment/Photography	\$350	\$ 350
Professional Fees	\$ -	\$ -
Total Expenses	\$ 1,850	\$ 1,850
Net Activity	\$ 950	\$ 950

Final Version: 6/10/20

## **Spring Fundraiser (Golf Tourny)**

Event	per
	4

plate co				April				Total
	Early Bird	Early Bird	Early bird	Regular	Ŭ	Regular		
Revenue	People	Rate	total	People	Rate	total		
Contributions/Donations/Auction							\$7,000	\$7,000
Member Registration (Projected Income)			\$300			\$800		\$ 1,100
Member Registration (Projected attendees)	10			20				
Member Registration (Cost per/ticket)		\$30			\$40			
Non- Member Registration (Projected Income)	<u> </u>		\$0			\$1,000		\$ 1,000
Non-Member Registration (Projected Attendees)	0			20				
Non-Member Registration (Cost per/ticket)		\$75			\$50			
Sponsorship				•			\$1,150	\$1,150
Total - Revenue							<u>-</u>	\$10,250

Expenses		
Copies/Printing	\$800 \$800	
Décor/Entertainment/Photography	\$0 \$0	
Food/Beverage \$ 25.00	\$1,250 \$1,250	
Professional Fees (MC/ Auctioneer)	\$200 \$200	
Total Expenses	\$2,250 \$2,250	
Net Activity	\$8,000 \$8,00	00

Final Version: 6/10/20

**Event per** 

**Awards & Installation** plate cost Total June

Revenue	Early Bird People	Early Bird Rate	Early bird total	Regular People	Regular Rate	Regular total		
Contributions/Donations/Table Sponsors							\$ 250	\$ 250
Member Registration (Projected Income)			\$2,100			\$1,050	_	\$ 3,150
Member Registration (Projected attendees)	35			15				
Member Registration (Cost per/ticket)		\$60			\$70			
Non- Member Registration (Projected Income)	•		\$0	1		\$4,000		\$ 4,000
Non-Member Registration (Projected Attendees)	0			50				
Non-Member Registration (Cost per/ticket)		\$0			\$80			
Title Sponsor				•			\$ 500	\$ 500
Total - Revenue								\$ 7,900

Expenses	
Copies/Printing	\$200 \$200
Décor/Entertainment/Photography	\$2,000 \$2,000
Food/Beverage \$ 35.00	\$3,500 \$3,500
Professional Fees	\$0 \$0
Total Expenses	\$5,700 \$5,700
Net Activity	-\$5,700 \$2,200

### **Communications Summary**

Expenses	July	August	September	October	November	December	January	February	March	April	May	June	Total
Website	\$100	\$100	\$100	\$100	\$100	\$100	\$100	\$100	\$100	\$100	\$100	\$100	\$ 1.200
Social Media Promo & Design	\$428	\$20	\$20	\$50	\$20	\$50	\$20	\$50	\$20	\$20	\$20	\$20	\$ 738
Total Expenses	\$528	\$120	\$120	\$150	\$120	\$150	\$120	\$150	\$120	\$120	\$120	\$120	\$ 1,938
	4=00	4400	4400	4450	4400	4450	4400	4450	4400	4400	4400	4400	44.000
Net Activity	-\$528	-\$120	-\$120	-\$150	-\$120	-\$150	-\$120	-\$150	-\$120	-\$120	-\$120	-\$120	-\$1,938

Final Version: 6/10/20

#### Website

Expense	July	August	September	October	November	December	January	February	March	April	May	June	Total
Website License Fee	\$100	\$100	\$100	\$100	\$100	\$100	\$100	\$100	\$100	\$100	\$100	\$100	\$1,200
Total Expenses	\$100	\$100	\$100	\$100	\$100	\$100	\$100	\$100	\$100	\$100	\$100	\$100	\$1,200
Nick Activity	ć100	¢100	Ć100	ć100	Ć100	Ć100	ć100	¢100	ć100	ć100	ć100	ć100	ć1 200
Net Activity	-\$100	-\$100	-\$100	-\$100	-\$100	-\$100	-\$100	-\$100	-\$100	-\$100	-\$100	-\$100	-\$1,200

Final Version: 6/10/20

### Social Media Promo & Design

Expense	July	August	September	October	November	December	January	February	March	April	May	June	Total
Marketing/PR - Social Media	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Engagement	\$20	\$20	\$20	\$50	\$20	\$50	\$20	\$50	\$20	\$20	\$20	\$20	\$330
Podcast Hosting	\$108	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$108
Design Software (Canva)	\$300	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$300
Total Expenses	\$428	\$20	\$20	\$50	\$20	\$50	\$20	\$50	\$20	\$20	\$20	\$20	\$738
Net Activity	-\$428	-\$20	-\$20	-\$50	-\$20	-\$50	-\$20	-\$50	-\$20	-\$20	-\$20	-\$20	-\$738

### **Membership Summary**

Revenue	July	August	September	October	November	December	January	February	March	April	May	June	Total
Affiliate Membership Dues Member Registration Non-Member Registration	\$ 75	\$ -	\$ 75	\$ -	\$ 75	\$ -	\$ 75	\$ - \$ 1,900 \$ 950	\$ 75	\$ -	\$ 75	\$ -	\$ 450 \$ 1,900 \$ 950
Chapter Dues Rebate Total - Revenue	\$0 \$ 75	\$0 \$ -	\$592 \$ 667	\$592 \$ 592	\$592 \$ 667	\$592 \$ 592	\$608 \$ 683	\$624 \$ 3,474	\$640 \$ 715	\$656 \$ 656	\$672 \$ 747	\$688 \$ 688	\$ 6,256 \$ 9,556
Expenses													
Member Care Awards & Recognition Total Expenses	\$0 \$0 \$0	\$0 \$0 \$0	\$0 \$0 \$0	\$0 \$0 \$0	\$0 \$0 \$0	\$0 \$0 \$0	\$0 \$0	\$1,500 \$0 \$1,500	\$0 \$0 \$0	\$0 \$0 \$0	\$0 \$3,000 \$3,000	\$0 \$0 \$0	\$ 1,500 \$ 3,000 \$ 4,500
Net Activity	\$75	\$0	\$667	\$592	\$667	\$592	\$683	\$1,974	\$715	\$656	-\$2,253	\$688	\$5,056

#### **Affiliate Member Dues**

Revenue	July	August	September	October	November	December	January	February	March	April	May	June	Total
Affiliate Member Dues	\$75	\$0	\$75	\$0	\$75	\$0	\$75	\$0	\$75	\$0	\$75	\$0	\$450
Total Revenue	\$75	\$0	\$75	\$0	\$75	\$0	\$75	\$0	\$75	\$0	\$75	\$0	\$450
Net Activity	\$75	\$0	\$75	\$0	\$75	\$0	\$75	\$0	\$75	\$0	\$75	\$0	\$450

#### **Chapter Dues Rebate**

Revenue	July	August	September	October	November	December	January	February	March	April	May	June	Total
Chapter Dues Rebate	\$0	\$0	\$592	\$592	\$592	\$592	\$608	\$624	\$640	\$656	\$672	\$688	\$6,256
Total Revenue	\$0	\$0	\$592	\$592	\$592	\$592	\$608	\$624	\$640	\$656	\$672	\$688	\$6,256
Net Activity	\$0	\$0	\$592	\$592	\$592	\$592	\$608	\$624	\$640	\$656	\$672	\$688	\$6,256
Members	180	180	185	185	185	185	190	195	200	205	210	215	
Average Annual Dues	\$0.00	\$0.00	\$240.00	\$240.00	\$240.00	\$240.00	\$240.00	\$240.00	\$240.00	\$240.00	\$240.00	\$240.00	_
Percentage Rebate	16%	16%	16%	16%	16%	16%	16%	16%	16%	16%	16%	16%	
<b>Total Monthly Revenue</b>	\$0.00	\$0.00	\$592.00	\$592.00	\$592.00	\$592.00	\$608.00	\$624.00	\$640.00	\$656.00	\$672.00	\$688.00	

#### Member Care

Revenue	July	August	eptembe	October	lovembe	ecembe	January				February	<b>y</b>			March	April	May	June	Total
								Early	Early	Early	Regular								
Event per								Bird	Bird	bird	# of	Regular	Regular						
plate cost								People	Rate	total	People	Rate	total						
Contributions/Donations/Auction														\$0					\$0
Member Registration (Projected Income)										\$400			\$1,500		_				#####
Member Registration (Projected attendees)								10			30								
Member Registration (Cost per/ticket)									\$40			\$50							
Non- Member Registration (Projected Income)										\$200			\$750		1				\$ 950
Non-Member Registration (Projected Attendees)								5	Ć 4 0		15	450							
Non-Member Registration (Cost per/ticket) Sponsorship									\$40			\$50		\$0					
MPIOC Cares (Donations)	ĠΩ	\$0	\$0	\$0	\$0	<b>\$0</b>	\$0	1						\$0 \$0	\$0	\$0	\$0	\$0	1
WFIOC Cares (Donations)	<b>30</b>	<b>30</b>	ΨŪ	<b>30</b>	ΨŪ	, <b>9</b> 0	,JU	ı						<b>90</b>	ŞU	<b>30</b>	ŞÜ	<b>90</b>	ı
Total Revenue	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			\$ 600			\$2,250	\$ -	\$ -	\$ -	\$ -	\$ -	\$2,850
Expense								_											_
Member Care - 1 year membership cost;																			
(October) & Global Survey Response Incentive																			
10, \$10 Starbucks gift cards (February)				\$0										\$0					\$0
Loyalty Prize/Welcoming Coffee with BOD Member	\$0			\$0		\$0									\$0				\$0
Sponsor & Volunter appreciation																			\$0
MPIOC Cares Distributions	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00							\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0
Mix, Max, Mingle Expenses																			
Equipments Rental/AV														\$0	ı				\$0
Food/Beverage \$ 25.00														\$1,500	•				\$1,500
Supplies														\$0					\$0
Total Expenses	\$0	\$0	\$0	\$0	\$0	\$0	\$0							\$1,500	\$0	\$0	\$0	\$0	\$1,500
Net Activity	\$0	\$0	\$0	\$0	\$0	\$0	\$0							-\$1,500	\$0	\$0	\$0	\$0	\$1,350

Final Version: 6/10/20

### Awards & Recognition

Expense	July	August	September	October	November	December	January	February	March	April	May	June	Total
Awards (Pending inventory)	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$3,000	\$0	\$3,000
Total Expenses	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$3,000	\$0	\$3,000
Net Activity	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	-\$3,000	\$0	-\$3,000

#### **Education Summary**

Revenue	July	August	September	October	November	December	January	February	March	April	May	June	Total
_													
Revenue													
<b>Educational Events</b>	\$0	\$0	\$700	\$0	\$0	\$0	\$5,000	\$0	\$8,150	\$500	\$0	\$0	\$14,350
Joint Edcon	\$0	\$0	\$0	\$6,325	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$6,325
Sips & CMP	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$1,700	\$0	\$0	\$1,700
Total - Revenue	\$0	\$0	\$700	\$6,325	\$0	\$0	\$5,000	\$0	\$8,150	\$2,200	\$0	\$0	\$22,375
F													
Expenses	ćo	ćo	ćo	ćo	ćo	ćo.	ć 4 440	ćo	ć 4 000	ćo	ćo	ćo	60.240.00
Educational Events	\$0	\$0	\$0	\$0	\$0	\$0	\$4,440	\$0	\$4,800	\$0	\$0	\$0	\$9,240.00
Joint Edcon	\$0	\$0	\$0	\$6,050	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$6,050.00
Sips & CMP	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$1,000	\$0	\$0	\$1,000.00
Total Expenses	\$0	\$0	\$0	\$6,050	\$0	\$0	\$4,440	\$0	\$4,800	\$1,000	\$0	\$0	\$16,290.00
Net Activity	\$0	\$0	\$700	\$275	\$0	\$0	\$560	\$0	\$3,350	\$1,200	\$0	\$0	\$6,085.00

#### Monthly Educational Events

Revenue				September:	Educational E	vent (Virtual)	)				Ja	anuary: St	ate of the	Industry							April: GMID						March:	Educationa	al Event (Din	ner)		Total
	Event per	Early Bird People	Early Bird Rate	Early Bird Total	Regular#	Regular Rate	Regular Total		Event per	Bird	Bird	Bird	Regular # of People	Regular I	Regular Total		Event per		Early Bird Rate	Early Bird Total	Regular #	Regular Rate	Regular total		Event per	Bird	Early Ear Bird Bir Rate Tot	d #of	Regular	Regular Total		
Contributions/Donations/Table Sponsors	<i>\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\</i>							\$0.00								\$1,250.00								\$500.00							\$250.00	
Member Registration (Projected Income)	<i>''</i> /////			\$0			\$700	\$700				\$0			\$1,950	\$1,950				\$0			\$0	\$0			\$1,2	50			\$2,875	
Member Registration (Projected attendees)		0			70					0			30					0			0					25		25				
Member Registration (Cost per/ticket)			\$0			\$10					\$50			\$65					\$50			\$15					\$50		\$65			
Non- Member Registration (Projected Income				\$0			\$0	\$0	<i>/////</i> ///			\$0			\$1,800	\$1,800				\$0			\$0	\$0	_		\$1,8	75		\$3,150	\$5,025	
Non-Member Registration (Projected Attende	esV///	0			0					0			20					0			0					25		35				
Non-Member Registration (Cost per/ticket)	<i>/////</i> ///		\$0			\$0					\$75			\$90			////		\$75			\$85					\$75		\$90			
Title Sponsor  Total - Revenue				\$ -			\$ 700	<b>\$0.00</b> \$ 700			s	<b>;</b> -		;		\$ 5,000				\$ -			\$ -	\$ 500			\$3,1	25		\$ 4,775	<b>\$0.00</b> \$8,150	\$14,350
Expenses																														_		
Supplies Equipments Rental/AV Food/Beverage Professional Fees (EIC Renewal) Speaker/Facilitator Speaker Travel Total Expenses	\$ -							\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$ 30.00							\$0 \$2,000 \$1,500 \$440 \$500 \$0 \$4,440	\$ -	1	(TBD)					\$0 \$0 \$0 \$0	\$ 30.00						\$0 \$1,500 \$3,300 \$0 \$0 \$0 \$0 \$4,800	\$0 \$3,500 \$4,800 \$440 \$500 \$0 \$9,240
Net Activity	<i>WIII.</i>							\$700	<i>/////////////////////////////////////</i>							\$560								\$500							\$3,350	\$5,110

## **Joint Edcon**

Revenue	October	Total
	Total	
Contributions/Donations	\$0	\$0
Shared Revenue ( Joint Edcon Budget)	\$6,325	\$0
Total - Revenue	<b>\$ 6,325</b> \$ 6,32	25 \$6,325
		\$0
Expenses		
Supplies	\$0	\$0
Equipments Rental/AV	\$3,00	0 \$3,000
Food/Beverage	\$2,00	0 \$2,000
Professional Fees	\$0	\$0
Speaker/Facilitator	\$750	\$750
Speaker Travel	\$300	\$300
Total Expenses	\$6,05	0 \$6,050
Net Activity	\$275	\$275

SIPS & CMP

