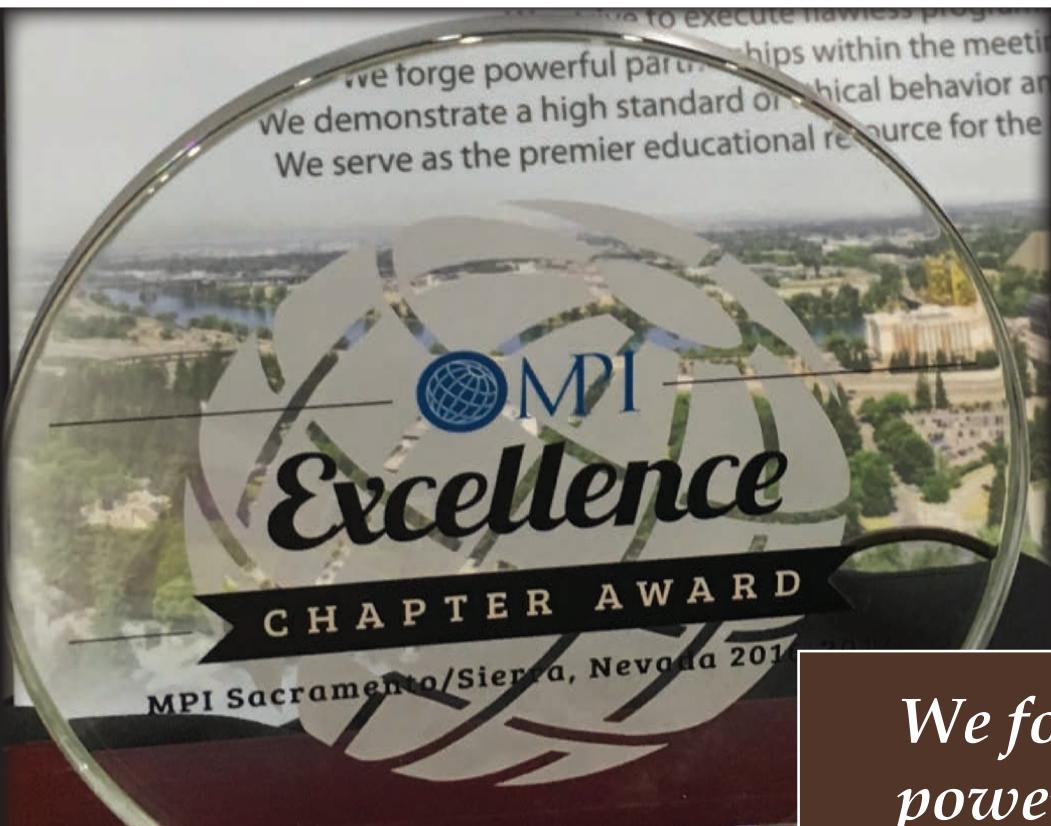


MEETING PROFESSIONALS INTERNATIONAL



# SACRAMENTO/ SIERRA NEVADA

CHAPTER



## INSIDE:

*MPISN Member Contacts ▶ Volunteer Leadership Team  
▶ Chapter Bylaws ▶ Your next powerful partnership!  
BUY MPI and support your member colleagues.*

*We forge  
powerful  
partnerships*

**2018/19  
MEMBERSHIP  
DIRECTORY &  
BUYERS' GUIDE**

# MPI Sacramento/Sierra Nevada

Our chapter **Purpose Statement** emphasizes exactly what means the most to us:

**MPISSN empowers its members to increase their strategic value  
with education, leadership development, and resources to forge powerful partnerships**

*It's about  
supporting each  
other's  
membership  
experience, and  
helping each other  
to  
“BUY MPI  
Sacramento/  
Sierra Nevada!”*



**MPISSN  
is all about  
Powerful  
Partnerships**

## Members “Buy MPISSN”

**When making your meeting and event  
spending decisions, please consider these  
MPISSN Key Partners FIRST!**

- **Diamond Partners**
  - (Your Name Here)
- **Emerald Key Partners**
  - Los Angeles Tourism & Convention Board
  - Visalia Convention Center
- **Ruby Key Partners**
  - Riverside Convention & Visitors Bureau
  - Sonoma County Tourism
- **Sapphire Key Partners**
  - Avery Murphy LLC
  - Visit Sacramento
- **Service Partners**
  - California Meetings + Events
  - Event Ready
  - SPN Photography

**They Support Us –  
Let's Make Sure We Support Them!**

One of the most valuable reasons for becoming a member of MPI Sacramento/Sierra Nevada is the network you will create for buying and selling services.

Whether you are:

- ✓ a planner looking for meeting space and room blocks
- ✓ a supplier selling audio visual services
- ✓ a member looking for a new career opportunity
- ✓ a sponsor looking to share a new service or product opportunity
- ✓ a member helping a fellow member finding a resource she/he needs

**Contact Christina Hake,  
Director of Strategic Alliance  
at [Christina@averymurphy.com](mailto:Christina@averymurphy.com) to learn about  
partnership, sponsorship and advertising  
opportunities.**



# ABOUT MPI

## MPI GLOBAL VISION STATEMENT

Leading and empowering the meeting and event community  
to change the world.

## MPI GLOBAL MISSION STATEMENT

Connect the global meeting and event community  
to learn, innovate, collaborate and advocate.

## MPISSN PURPOSE STATEMENT

MPISSN empowers its members to increase their strategic value with education, leadership development, and resources to forge powerful partnerships.

## MPISSN OBJECTIVES

- Create professional development pathways and resources which engage and enable members to grow their careers and professional influence.
- Pursue opportunities to educate executives about the value meetings bring to their organizations.
- Broaden business opportunities to enhance supplier members' success.

## MPISSN VALUES

As a Chapter we:

- Focus on member centric activities
- Execute flawless programs
- Forge powerful partnerships within the meetings industry
- Demonstrate a high standard of ethical behavior and professionalism
- Serve as the premier educational resource for the meetings industry

*Adopted by MPI Sacramento Board of Directors on July 2016*

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The annual MPI Sacramento/Sierra Nevada Membership Directory is published by the Sacramento/Sierra Nevada Chapter of Meeting Professionals International as a benefit to its members.

All attempts were made to make this directory as accurate as possible. Individual member listings are based on information received in writing from the members, as well as from the MPI International Headquarters as of June 2018.

MPI Sacramento/Sierra Nevada Chapter does not endorse or bear any responsibility or liability for products or services of the advertisers.

# PRESIDENT'S MESSAGE



## Your new 2018-2019 MPISSN Membership Directory and Buyers' Guide: A valuable benefit of your membership!



Our 2018-2019 new year has begun and the Board and I are very excited to get to continue our journey of Leading the Future *The Sequel*. We are committed to bringing our membership to another level. We are hyper focused to execute flawless events that will leave you wanting more education, more networking and more partnerships.

This past year we have been acknowledged by MPI Global by receiving the Overall Excellence Award. This award represents the commitment and hard work of our volunteers over many years, and on behalf of the board and all our members, we are grateful to MPI and honored to be recognized in this way. The chapter worked diligently to strengthen every aspect of what we do:

- Membership Satisfaction & Engagement Services  
(*recruitment, retention and net member growth*)
- Leadership  
(*including volunteer ratio and succession planning*)
- Administration & Financial Practices  
(*compliance, governance, net profit and reserves*)
- Educational Offerings  
(*content satisfaction and offerings*)
- Communications  
(*community presence, brand compliant*)

Our next step after receiving this prestigious award is to forge our powerful partnerships. MPISSN encourages you to Buy MPI. Let's all commit to our advertisers and sponsors. And, if you're not already partnering with MPISSN, we would love to tell you more about our strategic opportunities and help you forge powerful partnerships.

As I reflect on the past year, I want to thank everyone for their membership, knowledge and friendship. I have learned a lot this past year from everyone and this next year is going to be filled with excellent education, fun networking, and forging partnerships. We have a great team in place to take the MPISSN Chapter to the next level. We are listening to you.

Sincerely,

A handwritten signature in black ink that reads "Lynda Sagar".

Lynda Sagar  
Senior Sales Manager at the Sheraton Grand Sacramento Hotel  
2018-2019 MPISSN Chapter President



**SACRAMENTO/  
SIERRA NEVADA**

CHAPTER

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Dallas, Texas 75234-7349 USA  
972.702.3000, or toll free: 866.318.2743  
FAX 972.702.3065  
www.mpiweb.org

### MPI MEMBER CARE CENTER: 972.702.3053

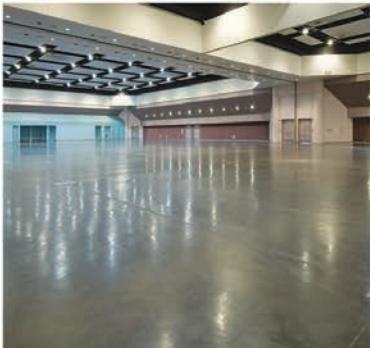
The MPI Member Care Center, a one-on-one center where members and non-members may find a variety of helpful links and services to assist with MPI membership, renewal of membership, conference registration career services and questions. Stay up-to-date on the latest industry news and information — and take advantage of member-only career management tools.

	<b>Phone Number</b>	<b>E-mail Address</b>
Membership, Applications and Renewals	972.702.3053	feedback@mpiweb.org
Career Services and Job Bank	972.702.3053	feedback@mpiweb.org
General Information ( <i>Including Accounts and Passwords</i> )	972.702.3053	feedback@mpiweb.org
Strategic Partnerships and List Rental	n/a	srobinson@mpiweb.org
Publications ( <i>advertising inquiries</i> .)	n/a	publications@mpiweb.org
Publications ( <i>editorial inquiries &amp; suggestions</i> )	n/a	editor@mpiweb.org
MPI Foundation	972.702.3053	mpifoundation@mpiweb.org
MPI Academy		mpiacademy@mpiweb.org
Logo Requests	972.702.3019	creative@mpiweb.org
Website	927.702.3064	website@mpiweb.org
Certification in Meeting Management Program Inquiries		cmm@mpiweb.org
MPI Employment		employment@mpiweb.org

Member Benefit Programs can be found at [www.mpiweb.org](http://www.mpiweb.org).

# NEED A SILICON VALLEY LOCATION?

- **Santa Clara Convention Center**
- **3,800+ Hotel Rooms**
- **Excellent Dining Choices**
- **Offsite Venues include:**  
**California's Great America**  
**Levi's Stadium**



San Francisco Int'l Airport  
**SANTA CLARA**  
San Jose Int'l Airport

Visit  
**SANTA CLARA**

Contact: Rachelle Mata  
Rachelle.Mata@SantaClara.org  
(408) 380-1244

## MPISSN 2018-2019 EDUCATION SCHEDULE

As a professional development association dedicated to creating pathways and resources which engage members to grow their careers and professional influence, MPISSN brings you these education opportunities:

September 18, 2018 -	<b>Morning Workshop and Education Luncheon</b>
October 18, 2018 -	Coffee, Cocktails and Content
November 6, 2018 -	<b>Education Luncheon</b>
December 12/13, 2018 -	<b>Education workshop</b> at CalSAE's Seasonal Spectacular
January 17, 2019 -	Coffee, Cocktails and Content
February 19, 2019 -	Bootcamp Basics
February 19, 2019 -	<b>Education Luncheon</b>
March 14, 2019 -	Coffee, Cocktails and Content
April 4, 2019 -	Global Meetings Industry Day
	<b>Education Luncheon/Trade Show</b>



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**Lynda Sagar**

Senior Sales Executive

[lynda.sagar@sheraton.com](mailto:lynda.sagar@sheraton.com)

T 916.341.3618

Please mark these dates on your calendar and watch for more information.

# MEMBERSHIP INFORMATION

## What is Meeting Professionals International?

Established in 1972, Meeting Professionals International (MPI; [www.mpiweb.org](http://www.mpiweb.org)) is the largest association for the meeting profession with over 17,000 members in over 90 chapters and clubs in 19 countries. As the global authority and resource for this multi-billion dollar meeting and event industry, MPI empowers meeting professionals to increase their strategic value through education; clearly defined career pathways via a curriculum and professional development; and business growth opportunities. Its strategic plan, *Pathways to Excellence*, is designed to elevate the role of meetings in business via: creating professional development levels to evolve member careers to positions of strategic understanding and influence; influencing executives about the value of meetings; and intensifying supplier business opportunities. *MPI publications* keep members abreast of industry news and trends. Key MPI educational programs include the World Education Congress, the Experiential Event series, and various other partnership and compliance certificate events MPI members are allowed to select a local chapter to belong to which supports industry professionals in their region as a complement to these internationally available offerings.

## What is MPI Sacramento/Sierra Nevada?

The Sacramento/Sierra Nevada Chapter of MPI empowers its members to increase their strategic value with education, professional development and business growth opportunities. Our Chapter includes members from the greater Sacramento region and Northern Nevada, while also reaching the north state, the central valley, parts of the east Bay Area, and the Sierra Mountains. Key educational and/or networking opportunities are offered nearly every month for industry professionals in the region. Chapter members receive discounts to these educational and professional programs, as well as a local membership directory and our quarterly newsletter - *Connects*. MPI Sacramento/Sierra Nevada also offers members opportunities to become involved on the board of MPI Sacramento/Sierra Nevada to further networking opportunities and develop personal and professional development skills.

## What are the membership categories?

### ***You're a meeting planner if you are:***

Employed by a corporation to plan and/or oversee the strategic and financial management and/or logistics of that corporation's meetings.

Employed by an association or not-for-profit organization to plan and/or oversee the strategic and financial management and/or logistics of that organization's meetings. This category also includes private universities.

Employed by a government agency or public university to plan and/or oversee the strategic and financial management and/or logistics of that government's meetings.

The sole proprietor of, or is employed or engaged by, a meeting management company and you spend 51 percent or more of your time planning and buying meeting services as a planner. You provide meeting services including strategic and financial management and/or professional meetings management services to multiple clients.

### ***You're a meeting supplier if you are:***

Providing and/or selling products and services to the meeting industry, such as destination management, hotelier, audio-visual, florist, transportation, production or convention and visitor's bureau. The classification of membership is not limited to the groups listed.

The sole proprietor of, or is employed or engaged by, a meeting management company and you spend 51 percent or more of your time providing meeting/event services as a supplier. You provide meeting services including strategic and financial management and/or professional meetings management services to multiple clients.

### ***You're a student if you are:***

Enrolled in a post-secondary academic program. You must be enrolled in a certificate, undergraduate or graduate program unless the academic institution defines it otherwise. Students enrolled in a certificate program will be eligible for student membership for

one year but will not be eligible for the transition dues rate upon completion of their program. Proof of enrollment must be received at MPI before a student can be accepted into membership and upon renewal.

**You're faculty if you are:**

Employed as faculty in post-secondary academic programs related to the meetings, hospitality, events or tourism industries. Your main employment, remuneration, direction and efforts must be in a recognized academic institution and you must be considered an employee of their institution.

---

**You've got choices.  
Choose the membership that's right for you.**

As a Planner or Supplier, MPI's tiered membership approach gives you the ability to choose your membership experience. From ambitious beginners to seasoned pros, MPI has what you need to help you grow and advance your career.

**Essential  
Membership**

The vital tools, resources and access for the meeting and event professional.

Your career is moving forward, but you need something extra to keep the momentum going. MPI's Essential Membership provides the crucial resources to keep you on track. Join today and become part of the world's largest community of meeting and event industry professionals. You will have access to some of MPI's most popular global benefits, *including*:

- Professional Development to Advance Your Career
- The Meeting Professional Magazine to Keep You Informed
- MyMPI Online Community to Engage in Relevant Information
- Member Directory to Connect with Your Peers
- Global Marketplace to Find What You Need
- Additional Benefits

**Preferred  
Membership**

The ideal combination of education, resources, and opportunities for meeting and event professionals.

You know what you're looking for in a career and an association, and MPI's Preferred Membership represents the best of what MPI offers for the consummate meeting and event professional. By joining MPI at the Preferred level, you will receive all of our popular benefits including preeminent education and resources, chapter affiliation, and discounted access to a growing number of prestigious global and local events.

*MPI Preferred Membership includes all the Essential Membership benefits and adds:*

- Chapter Affiliation to Connect (and Lead) Locally
- Chapter Affiliation to Connect (and Lead) Locally
- Chapter Leadership Opportunities

**Premier  
Membership**

Elevated membership for the meeting and event industry expert.

As a highly active member and high-level professional, you are exceedingly dedicated to your career and an advocate for the meetings and events industry. Which means you have numerous responsibilities and your time is valuable. MPI is here to maximize your involvement and make your life easier. By joining at or upgrading to the Premier Membership level, you'll not only receive all of MPI's existing membership benefits, you'll enjoy prestige and exclusive features.

*MPI Premier Membership includes:*

- VIP Experience at MPI Signature Events
- Career and Academic One-on-One Counseling
- Advance Access to Meetings Outlook Research
- Member Concierge Line
- Access to Direct Marketing Lists, plus all the benefits included in the Preferred Membership and Essential Membership

## **How do I recruit new members?**

Guests are invited to attend up to two MPI Sacramento/Sierra Nevada events. Thereafter, membership is required. Luncheons are held most often on the third Tuesday of a given month. Luncheon registration begins at 11:30 a.m. Networking events take place at varying times, and educational workshops may occur in the morning or afternoon.

Please check out our website for more information on all events: [www.mpissn.org](http://www.mpissn.org). To recruit a new member, collect his/her name, company, position, address, phone, fax number and e-mail address, submit the details to MPI Sacramento/Sierra Nevada staff or Membership Committee. MPISSN's membership team will connect with the potential member, and help them navigate the membership process. They'll identify the appropriate membership category and level for maximum member value.

Once the applicant submits the membership application and proper payment to MPI headquarters, the individual will be added to the MPI Sacramento/Sierra Nevada membership files. The new member will receive the MPI Sacramento/Sierra Nevada login and begin to receive the quarterly Chapter newsletter.

## **AFFILIATE MEMBERSHIP**

Affiliate Membership in the Sacramento/Sierra Nevada Chapter is designed for those MPI members, not affiliated with the Sacramento/Sierra Nevada Chapter, who would like to receive all chapter mailings, including the Directory, and participate in special events sponsored by the Chapter as a chapter member. The annual fee is \$75.00. Affiliate Membership is effective on the date of acceptance.

**Are you looking to increase your return on your MPI Membership?**

**Have you considered joining the Sacramento/Sierra Nevada Chapter of MPI as an Affiliate Member?**

If you are a current member of MPI and are looking for an opportunity to engage with over 200 members in the Sacramento/Sierra Nevada area, the most cost effective way is through our Affiliate Membership.

Affiliate Membership is only \$75 annually (effective on the date of acceptance) and includes:

- Invitations to all our educational and social events
- Our Annual Membership Directory
- An online listing and access to the "Members Only" section of [www.mpissn.org](http://www.mpissn.org).
- Our quarterly newsletter - Connects – and all Chapter updates
- Advertising and sponsorship opportunities

MPI Sacramento/Sierra Nevada Chapter's commitment to excellence is exemplified by providing the opportunity to experience firsthand innovations in meeting design, delivery, education and professional development. We look forward to having you on board!

Contact Karina Barney, Member Recruitment Chair, Marriott International, 916.295.2856 or [karina.barney@marriott.com](mailto:karina.barney@marriott.com) for more information and to join MPISSN as an Affiliate Member.



# SACRAMENTO/ SIERRA NEVADA

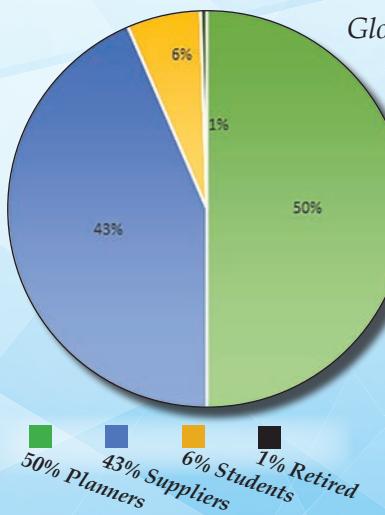
CHAPTER

**Overall Excellence**  
CHAPTER AWARD

# REFER A FRIEND!



## MPISSN Membership



## Why MPI?

Global Community of 60,000 meeting and event professionals including nearly 18,000 members in 70 countries across 87 chapters and clubs. Plus, our Sacramento/Sierra Nevada Chapter delivers EXCELLENCE. As a recipient of the MPI Global "Overall Excellence" award, we strive to bring quality programming for unmatched professional development.

### EDUCATION

- Education Luncheons
- Workshops
- Bootcamp
- CMP Study Group

### NETWORKING

- Coffee, Cocktails & Content
- Prior to all Events

### SPECIAL EVENTS

- Sip and Swirl
- Crabfeed
- Tradeshow
- Annual Dinner

## Here's How!

### SHARE HOW MPISSN HELPS MEMBERS TO...

- Expand their professional network of contacts and make lifelong friends along the way
- Learn and grow from the experience of serving on a committee
- Feel proud of team efforts to advance the Meeting Professionals Industry

For more information encourage friends and colleagues to visit [www.MPISSN.org](http://www.MPISSN.org) or contact:  
Kelly Rocha - VP Membership - [krocha@mcclellanhospitality.com](mailto:krocha@mcclellanhospitality.com)  
Lauren Siring - Director of Recruitment and Retention - [lauren@seemonterey.com](mailto:lauren@seemonterey.com)



# 2018-2019 OFFICERS, DIRECTORS & COMMITTEE CHAIRS

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<b>President Elect</b> Rachel Hickerson Meeting & Event Manager Advocacy & Management Group, Inc. One Capitol Mall, Ste. 320 Sacramento, CA 95814 916.444.3568 rhickerson@amgroup.us	<b>V.P. Membership</b> Kelly Rocha Director of Catering McClellan Hospitality 5411 Luce Avenue McClellan, CA 95652 916.877.8173 Krocha@ mcclellanhospitality.com	<b>Director of Recruitment and Retention</b> Lauren Siring, CMP Regional Sales Exec. Monterey County CVB 787 Munras Ave., Ste. 110 Monterey, CA 93940 831.915.3167 lauren@seemonterey.com	<b>Chair, Community Outreach</b> Samantha Schwartz Special Events Assistant Sacramento SPCA 6201 Florin Perkins Road Sacramento, CA 95828 916.504.2868 sschwarz@ssPCA.orgg
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<b>V.P. Education &amp; Events</b> Kristine Van Winkle, CMP, CASE, CTE Sr. Account Exec. – Assoc. Marriott International 4862 Starflower Dr Martinez, CA 94553 916.307.9916 kristine.vanwinkle@marriott.com	<b>Director of Strategic Alliance</b> Christina Hake, CMP Chief Solution Officer Avery Murphy, LLC 1919 Grand Ave. San Diego, CA 92109 916.436.6031 christina@averymurphy.com	<b>Chair, Audit</b> Terri L. Schrader, CMP Senior Account Executive Marriott International 5098 Foothills Blvd. PMB #3-390 Roseville, CA 95747 916.773.3821 terri.schrader@marriott.com	<b>Chair, Global Meetings Industry Day</b> Vacant
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			<b>Co-Chair, Member Recruitment</b> Karina Barney Sales Executive Marriott International 3040 Village Park Drive Roseville, CA 95747 916.295.2856 karina.barney@marriott.com

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**continued...**

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Vacant

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**Chair, Sip & Swirl**  
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**Chair, Website**  
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President  
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Chico, CA 95927-8840  
530.345.1109  
amy@orrganizedevents.com

## PAST PRESIDENTS

1985-1986	Marilyn Hauck, CMP
1986-1987	Mike Nolan
1987-1988	Mike Nolan
1988-1989	David Schultz
1989-1990	Bill Sprague, CMP
1990-1991	Lynda Rahbar
1991-1992	David Stone, CMP
1992-1993	Sharon Noss, CMP
1993-1994	Rena McDonald, CMP
1994-1995	Larry Jacinth, CMP
1995-1996	William McColgin, CHA, CMP
1996-1997	Julie Bianucci, CMP
1997-1998	Sharon Bock, CMP
1998-1999	Jan Stieger, CMP
1999-2000	Sheri Thomas
2000-2001	Marie Coleman
2001-2002	Chad Ammon
2002-2003	Janet Waldie, CMP
2003-2004	Carol Berry, CMP
2004-2005	Susan Buntjer, CMP
2005-2006	Laura Bohannon, CMP
2006-2007	Margie Starr, CMP
2007-2008	MaryAnne Bobrow, CAE, CMP, CMM
2008-2009	Karen Leland-Dolce, CPA, CMM
2009-2010	Amanda Flangas
2010-2011	Joy Florentino, CMP
2011-2012	Lauryl Hernandez, CMP
2012-2013	Lisa Bispham, CMP
2013-2014	Kellie A. Schroeder, CMP, CAE
2014-2015	Jennifer Flohr, CAE, CMP
2015-2016	Jeff Dougherty
2016-2017	Felicia Price, CMP
2017-2018	Lynda Sagar

# AWARDS

## Chapter Leader of the Year

This award recognizes outstanding service to MPISSN by a Chapter leader (officer, board member or committee chair). MPI Sacramento/Sierra Nevada honors one individual each year as Chapter Leader of the Year.

### Chapter Leader of the Year Recipients:

1993	Grady O'Hara, CMP
1994	Sharon Noss, CMP
1995	Julie Bianucci, CMP
1996	Cheryl Cox
1997	Sharon Bock, CMP
1998	Laurie Carney
1999	Susan Crane
2000	Wendy Chynoweth, CMP
2001	Kimber Chavez, CMP
2002	Laura Bohannon, CMP
2003	Roberta Campbell
2004	Susan Buntjer, CMP
2005	MaryAnne Bobrow, CAE, CMP, CMM
2006	Hillary Burton
2007	Amy Orr, CMP
2008	Litza Coughlin, MAS
2009	Amanda Flangas
2010	Theresa Stamey
2011	Becky McGuire
2012	Jennifer Flohr, CMP
2013	Jeff Dougherty
2014	Mary Cook, CMP
2015	Lynda Sagar
2016	Marcia Durst, CMP
2017	Christina Hake, CMP

## Rising Star

This award recognizes a member who has devoted significant time and effort to MPISSN, but has not yet attained "leadership" status. The nominee may not currently serve as an officer, board member or committee chair.

### Rising Star Award Recipients:

1994	Ken Merchant, CMP
1995	Ed Skapinok
1996	Pam Grey, CMP
1997	Peggy Brown
1998	Margie Starr, CMP
1999	Chad Ammon
2001	Lisa Burge
2003	Hillary Burton
2004	Cindi Williams, CMP
2005	Joy Florentino, CMP
2006	Sara Maitri
2007	Anita Shumaker, CMT
2008	Teresa Fung
2009	Robert Best
2010	Kellie Schroeder, CMP, CAE
2011	Denise Yee
2012	Debra Kurti/Laura Thomas
2013	Jenn Wheaton, CMP
2014	Michael Hutchings
2015	Rich Heike, CMP, CGMP
2016	Jessica Counts
2017	Barbara Mattox

## Crystal Platter

This award recognizes the venues that host education luncheon meetings and the annual event. This award was developed to call attention to their dedication and sponsorship. Attendees evaluate the venue and results are tabulated to determine the most outstanding in the area of facility, service, and food and beverage.

### Crystal Platter Award Recipients:

2001	Holiday Inn Northeast
2002	Red Lion Sacramento Inn
2003	Sacramento Marriott
	Rancho Cordova
2004	Hyatt Regency Sacramento
2005	Sheraton Grand Sacramento
2006	Sacramento Marriott
	Rancho Cordova
2007	Hyatt Regency Sacramento
2008	Delta King Hotel
2009	Sheraton Grand Sacramento
2010	Hyatt Regency Sacramento
2011	Sheraton Grand Sacramento
2012	Mulvaney's B&L
2013	Sacramento Assoc. of Realtors'
	Mack Powell Event Center
2014	Holiday Inn - Capitol Plaza
2015	Arden Hills Country Club & Spa
2016	The Falls Event Center, Elk Grove
2017	The Falls Event Center, Elk Grove

## President's Award

This award is given by the President to a member who has provided exceptional support to the President in the execution of his/her duties.

### President's Award Recipients:

2006	MaryAnne Bobrow, CAE, CMP, CMM
2007	Amanda Flangas
2008	Cindy Migliano, CMP
2009	Susan Crane
2010	Diane Ramsdell
2011	Robert Best
2012	Lynette Magnino
2013	Jeff Dougherty
2014	Kellie Schroeder, CAE, CMP
2015	Marcia Durst, CMP and Lu-Lu Ramos
2016	Rachel Hickerson
2017	Felicia Price, CMP

## Planner & Supplier of the Year

These awards recognize outstanding performance in the areas of commitment to MPI, service and achievement in the industry and community contributions.

## Planner of the Year Recipients:

1988	Kaye Griggs, CMP
1989	William Sprague, CMP
1990	Barbara Davis, CMP
1991	Rena McDonald, CMP
1992	Becky Castillo, CMP
1993	Larry Jacinth, CMP
1994	Jan Stieger, CMP
1995	Cynthia Wilcox, CMP
1996	Sharon Bock, CMP
1997	Julie Bianucci, CMP
1998	Marie Coleman and Pam Grey, CMP
1999	Ken Merchant, CMP
2000	Marilyn Hauck, CMP
2001	Carol Berry, CMP
2002	Debbie Pate-Newberry, CMP
2003	Laura Bohannon, CMP
2004	Kimber Chavez, CMP
2005	Carolyn Tienken, CMP
2006	MaryAnne Bobrow, CAE, CMP, CMM
2007	Susan Buntjer, CMP
2008	Amy Orr, CMP
2009	Roberta Campbell
2010	Heather Tanfani, CMP
2011	Laura Deorio, CMP
2012	Kellie A. Schroeder, CMP, CAE
2013	Robin Rinehart, CTSM
2014	Felicia Price, CMP
2015	Jennifer Flohr, CMP, CAE
2016	Deb Kurti
2017	Paula Currie, CMP

## Supplier of the Year Recipients:

1988	Carolyn Muller Brown
1989	Cheryl Cox
1990	David Stone, CMP
1991	Gail Sutton
1992	Tina Miranda
1993	William McColgin, CHA, CMP
1994	Susan Crane
1995	Litza Coughlin, MAS
1996	Patty Arteaga, CMP
1997	Sheri Thomas
1998	Shelly Nelson, CMP
1999	Dori Andreoni
2000	Terri Schrader, CMP
2001	Wendy Hand
2002	Tracy Saunders, CMP
2003	Janet Waldie, CMP
2004	Kris Keesling-Long, CMP
2005	Karen Leland-Dolce
2006	Joy Florentino, CMP
2007	Hillary Burton
2008	Amanda Flangas
2009	Margie Starr, CMP
2010	Ed Mahoney
2011	Lynda Sagar
2012	Jennifer Mann
2013	Paula Higgins
2014	Robert Best
2015	Kristine Van Winkle, CMP, CAE, CTE
2016	Jeff Dougherty
2017	Lauren Siring, CMP

Cont...top of next column.



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## MPISSN 2018-2019 SPECIAL EVENTS

Please plan on attending these special events. These event offerings bring members excellent networking opportunities while also giving members, suppliers, and partners a chance to participate, donate, sponsor and showcase their offerings. Further, these special events represent MPISSN's primary fundraising efforts to ensure a fiscally sound organization which empowers its members to increase their strategic value with education, leadership development, and resources to forge powerful partnerships.

**February 6, 2019      MPISSN's Annual Crab Feed**

**April 4, 2019      Global Meetings Industry Day Trade Show**

**June 4, 2019      MPISSN Annual Gala**

## Volunteer with us!

Volunteering is a rewarding way for members to contribute to MPISSN and make a difference!

If your're interested in leadership or committee work, or if you have a special talent or skill, we would like to hear from you — whether you have one hour or one hundred!

Contact President-Elect  
Rachel Hickerson at  
[rhickerson@amgroup.us](mailto:rhickerson@amgroup.us)  
to inquire about opportunities!

# **MPI SACRAMENTO/SIERRA NEVADA CHAPTER**

## **CHAPTER BYLAWS**

### **ARTICLE I. NAME AND LOCATION**

Section 1. Name. The name of this organization is Meeting Professionals International (“MPI”) Sacramento/Sierra Nevada Chapter (“the Chapter”), a not for profit corporation, incorporated in the State of California.

Section 2. Chapter. The Chapter operates as a chapter of MPI, subject to all policies, rules, practices, procedures, regulations, and bylaws made applicable by MPI to its chapters, regardless of the Chapter’s specific acceptance of any of the above and the time such are adopted by MPI. In these Bylaws, all articles and sections pertain to the Chapter unless specifically designated “MPI”.

Section 3. Geographical Area. The geographical area covered by the Chapter shall include those areas as defined by MPI.

Section 4. Offices. The offices will be located as approved by the Chapter Board of Directors.

### **ARTICLE II. OBJECTIVES**

Section 1. The objectives of the Chapter shall be the same as those of MPI and its policies.

### **ARTICLE III. MEMBERSHIP**

Section 1. Members. Individuals who are members of MPI may also affiliate with a Chapter.

Section 2. Qualifications. Membership qualifications and classifications shall be as described in the current MPI Bylaws and Policies. Any member in good standing of MPI is eligible to affiliate with a Chapter regardless of geographic area or location of business.

Section 3. Rights and Responsibilities. All members and classes of members shall have such rights and responsibilities as these Bylaws and the MPI Board of Directors may determine from time to time.

Section 4. Removal, Reinstatement and Resignation. Removal and resignation of members and reinstatement of former members shall be as defined in the current MPI Bylaws and MPI Policies.

### **ARTICLE IV. DUES**

Section 1. Dues and Fees, Delinquencies and Cancellations. Policies related to membership fees, delinquencies and cancellations shall be as defined in the current MPI Bylaws and MPI Policies.

### **ARTICLE V. MEETINGS OF MEMBERS AND VOTING**

Section 1. Regular Meetings. Regular meetings will be held at times and places as determined by the Chapter Board of Directors.

Section 2. Annual Meeting. The Annual Meeting shall be held at such place and date as may be determined by the Chapter Board of Directors. Officers and Directors shall be installed at such meetings, and reports shall be submitted. The Annual Meeting shall be held prior to June 30 of each calendar year.

Section 3. Special Meetings. Special meetings may be called by any officer of the chapter within thirty (30) days of receipt of written request signed by at least twenty percent (20%) of the Chapter members. The business to be transacted at any Special Meeting shall be stated in the notice thereof.

Section 4. Meeting Notices. Notice of meetings shall be sent by mail, facsimile or electronic media to each member at least twenty (20) days preceding the meeting.

Section 5. Voting. Each member shall have one (1) vote, and may take part and vote in person or by proxy. Unless otherwise specifically provided in these Bylaws, a majority vote of those members present and voting, in person or by proxy, shall govern.

Section 6. Voting by Mail, Facsimile or Electronic Media. Proposals to be offered to the membership for mail, facsimile or electronic voting, shall first be approved by the Chapter Board of Directors unless the proposals are endorsed by at least twenty percent (20%) of the voting members, in which case, Board approval shall not be necessary. At least ten percent (10%) of all members eligible to vote shall constitute a valid action and a majority of those voting shall determine the action. Additionally, Chapter Board approval is not necessary for election ballots.

# SACRAMENTO/SIERRA NEVADA CHAPTER BYLAWS

Section 7. Cancellation of Meetings. The Board, with or without cause, may cancel or postpone any regular meeting or Annual Meeting. If the Annual Meeting is postponed, provision shall be made to hold it within not less than thirty (30) days from postponement.

Section 8. Quorum of Members: At an annual or special meeting of members, a quorum shall consist of ten percent (10%) of members then entitled to vote, represented in person or by proxy. In the event a quorum is not present, those in attendance may adjourn the meeting until a quorum is present without further notice. If a quorum is present, the affirmative vote of a majority of votes shall be the act of the members unless the vote of a greater number is required by law, the Articles of Incorporation or these Bylaws.

Section 9. Rules of Order. The meetings and proceedings of the Chapter shall be regulated and controlled according to the most current Robert's Rules of Order for parliamentary procedure, except as may be otherwise provided by law, the Articles of Incorporation or these Bylaws.

Section 10. Chapter elections shall be conducted in accordance with MPI policies

## ARTICLE VI. OFFICERS

Section 1. Officers. The officers of the Chapter shall be a President, President-elect, Vice President Finance, Vice President Membership, Vice President Education, and Vice President Communications and any additional officers deemed necessary by the Chapter Board of Directors as referenced in Section 8 of Article VII. With the exception of the Immediate Past President, officers shall be elected by the Chapter Board of Directors and as prescribed by MPI Bylaws and MPI Policies and shall serve until their successors have been duly elected and have assumed office.

Section 2. Eligibility. Any member in good standing of MPI whose primary affiliation is with this Chapter is eligible for nomination and election to any elective office. It is preferable that the member have served on the Board of Directors for a minimum of one year.

Section 3. Nomination and Election. Nominations will be made in accordance with these bylaws.

Section 4. Term of Office. Each elected officer shall take office July 1 and shall serve for a term of

one (1) year or until a successor is duly elected and installed. Each elected officer shall serve concurrently as a member of the Board of Directors and as a member of the Executive Committee, if the Chapter has chosen to establish an Executive Committee.

Section 5. Term of office and Re-election. Any Vice President having served one (1) full term shall be eligible for re-nomination and re-election to serve one additional one (1) year term in the same office. After serving two consecutive one (1) year terms, they will not be eligible to serve in the same office until at least one (1) year has elapsed from the expiration of the prior term. If selected to fill an unexpired one year term, such term shall not be considered for such purposes of determining eligibility for re-election.

Section 6. Vacancies and Removal. Vacancies in offices may be filled for the balance of the term by a majority vote of the Chapter Board of Directors at any regular Meeting. The Chapter Board of Directors, at its discretion, may remove any officer by a two-thirds (2/3) vote of all members of the Board. However, a vacancy in the office of Immediate Past President shall be filled for the balance of the term by the last Immediate Past President willing to serve. A vacancy in the office of President shall be filled for the balance of the term by the President-elect or Immediate Past President, whichever is determined by a majority vote of the Board of Directors. A vacancy in any Vice President position shall be determined by a majority vote of the Board of Directors.

## ARTICLE VII. DUTIES OF OFFICERS

Section 1. President. The President shall serve as chairman of both the Chapter Board of Directors and the Executive Committee, if the Chapter has chosen to establish an Executive Committee. The President shall also serve as an ex-officio member on all committees except the Governance and Nominating Committee. The President or designee will serve as a member of the International Council of Chapter Presidents. (quarterly chapter leader calls)

At the Annual Meeting and at such other times, the President shall communicate to the members such matters and make such suggestions that will promote the welfare and increase the usefulness of the Chapter. The President shall perform such other duties as or as may be prescribed by the Chapter Board of Directors.

# SACRAMENTO/SIERRA NEVADA CHAPTER BYLAWS

Section 2. President-elect. The President-elect shall preside at all Chapter meetings in the absence of the President, work with officers to ensure chapter minimum standards are met, develop leadership succession planning strategies for the chapter and shall perform such other duties that may be delegated by the President and/or the Chapter Board of Directors.

Section 3. Immediate Past President. The Immediate Past President shall serve as the Governance and Nominating Committee Chair, ensuring compliance and support of chapter bylaws and policy, and shall perform other duties that may be delegated by the President and/or the Chapter Board of Directors.

Section 4. Vice President Finance. The Vice President Finance shall oversee the Chapter's funds and financial records. The VP Finance shall oversee collection of all funds and/or assessments; shall establish proper accounting procedures for the handling of funds; and shall be responsible for keeping the funds in such banks, trust companies, and/or investments as are approved by the Board of Directors or by the Executive Committee, if the Chapter has chosen to establish an Executive Committee.

The Vice President Finance shall report on the financial condition of the Chapter at all meetings of the Board of Directors and at other times when called upon by the President. The Vice President Finance shall file Chapter tax reports to MPI and governmental agencies as required.

Section 5. Vice President Membership. The Vice President Membership shall oversee new member recruitment, new member orientation, member recognition programs, scholarships and Chapter retention. The Vice President Membership will access membership reports including new members and retention from the MPI database and report at all meetings of the Board of Directors and at other times when called upon by the President.

Section 6. Vice President Education and Events. The Vice President Education and Events shall oversee the educational offerings of the Chapter, to include program planning and educational alignment with the MPI strategic plan. The Vice President Education and Events shall also oversee registration, logistics, content and speaker sourcing for all meetings.

The Vice President of Education and Events will oversee

the special event offerings for the Chapter. The Vice President Education will report at all meetings of the Board of Directors and at other times when called upon by the President.

Section 7. Vice President Communications. The Vice President Communications shall oversee the chapter communications. Vice President of Communications will oversee the timely communications as needed to provide effective newsworthy information to the membership. In addition, the Vice President Communications shall oversee the production of the chapter newsletter, directory and website, their content and accuracy, and all written communication that is provided by the chapter both internally and externally. The Vice President Communications shall also ensure that all written communications follows the chapter Strategic Plan currently in place and MPI designated Policies and Procedures. The Vice President will oversee Chapter's community outreach and corporate social responsibility activities. The Vice President Communications will report at all meetings of the Board of Directors and at other times when called upon by the President.

Section 8. Other Officer Positions. Officer positions other than those specified in these Bylaws may be established, and their duties specified by, the Chapter Board of Directors.

## ARTICLE VIII. BOARD OF DIRECTORS

Section 1. Authority and Responsibility. The governing body shall be the Chapter Board of Directors. The Board is responsible for reviewing and approving the organization's strategic plans. The Board oversees financial integrity and monitors performance against achievement of strategy and long-term vision. The Board shall be responsible for the hiring and continual performance assessment of paid staff. The Board shall have other powers and authority as granted to it by these bylaws.

Section 2. Composition. Including the officers, the Board of Directors shall consist of twelve (12) members (as permitted by applicable law, no fewer than seven (7) members and no more than twenty-five (25) members).

Section 3. Eligibility. Any member in good standing of MPI whose primary affiliation is with this Chapter is eligible to be a member of the Chapter Board of Directors

Section 4. Nomination and Election. Nominations

# SACRAMENTO/SIERRA NEVADA CHAPTER BYLAWS

will be made in accordance with these bylaws.

**Section 5. Term of Office and Re-election.** Directors not defined as officers in Article VI, Section 1 take office July 1 and will be elected for a 1 (one) year term or until their successors assume office. After serving one term, Directors may be re-elected for up to two (2) additional one year terms, and after three (3) consecutive one year terms they will not be eligible to serve in the same office until at least one (1) year has elapsed from the expiration of the prior term. If selected to fill an unexpired one year term, such term shall not be considered for such purposes of determining eligibility for re-election. Directors may serve a maximum of six (6) consecutive years on the Board unless they have been elected to an officer position.

**Section 6. Vacancies and Removals.** Vacancies in any director position may be filled for the balance of the term by the Board of Directors. Any director may be removed from office with or without cause by a two-thirds (2/3) vote of members voting at a membership meeting, and any vacancy on the Board of Directors thereby created may be filled by vote of the Board for the unexpired term.

**Section 7. Meetings.** Meetings of the Board are to be held at least 6 times per year at times and places as determined by the Board of Directors and except for executive sessions will be open for attendance by any MPI Member in good standing whose primary affiliation is with this Chapter.

**Section 8. Voting.** Voting rights of a Director shall not be delegated to another nor exercised by a proxy.

**Section 9. Quorum.** A majority of the Board constitutes a quorum for the transaction of the business of the Board.

**Section 10. Absences.** Any director, including elected officers, who has been absent from one (1) regular meeting of the Board of Directors shall request an excused absence from the president. If the director misses the next Board of Directors meeting, the director shall be deemed to have resigned from the Board of Directors and the vacancy shall be filled as provided by these bylaws, unless a further excused absence for extraordinary reasons shall be granted by the Board of Directors.

**Section 11. Compensation.** Directors and elected

Officers shall not receive any compensation for their service as an MPI Chapter Officer/Director.

## ARTICLE IX. EXECUTIVE COMMITTEE

**Section 1. Authority and Responsibility.** At its option, the Chapter may choose to establish an Executive Committee. The Executive Committee may act in place of the Chapter Board of Directors between Board Meetings on all matters, except those specifically reserved to the Board by these Bylaws, pursuant to delegation of authority to such committee by the Board of Directors. Actions of the Executive Committee shall be reported to the Board for ratification by mail, facsimile, electronic media or at the next Board meeting.

**Section 2. Composition.** The Executive Committee of the Chapter shall be the President, President-elect, Immediate Past President, Vice President Finance, Vice President Membership, Vice President Education, and Vice President Communications, and may include any such additional members as the Board of Directors may designate.

**Section 3. Vacancies.** Any vacancy occurring on the Executive Committee shall be filled in the manner as prescribed in Article VI, Section 6 of these Bylaws. Any Executive Committee member appointed to fill a vacancy shall serve the unexpired term.

**Section 4. Meetings.** The Executive Committee meets at the call of the President or at the request of two (2) members of the Committee.

**Section 5. Quorum.** A majority of the Executive Committee constitutes a quorum for the transaction of business of the Executive Committee.

## ARTICLE X. OTHER COMMITTEES

**Section 1. Audit and Finance Committee.** If the Chapter has chosen to establish an Executive Committee, the Executive Committee shall also serve as an Audit and Finance Committee. Otherwise, the Board of Directors shall establish an Audit and Finance Committee, which shall be chaired by the Vice President Finance or such other person as shall be designated by Board of Directors, which shall have such other members as may be appointed by the President, and which shall assist the Board of Directors in fulfilling its oversight responsibilities relating to the quality and integrity of the Chapter's financial reporting processes and accounting practices

# SACRAMENTO/SIERRA NEVADA CHAPTER BYLAWS

and the performance, qualifications, and independence of the Chapter's independent auditors.

**Section 2. Governance and Nominating Committee.** The Governance and Nominating Committee shall assist the Board of Directors in fulfilling its oversight responsibilities relating to developing and implementing sound governance policies as well as a nomination process for directors and officers. It shall be chaired by the Immediate Past President with the President-Elect serving as a member of the committee. The remaining members of the Governance and Nominating Committee shall be appointed by the President with the approval of the Board of Directors. There shall be no fewer than four (4) members, including the chairman. No current candidates for officer or director positions may serve on the Governance and Nominating Committee. Elections shall be conducted and submitted to MPI Global by March 1.

**Section 3. Special Committees.** The President, in accordance with the policies approved by the Board of Directors, shall appoint such other committees, subcommittees, or task forces as are necessary and which are not in conflict with other provisions of these Bylaws. The duties of such committees shall be prescribed by the Board of Directors

## ARTICLE XI. PAID STAFF ADMINISTRATORS

**Section 1.** Paid staff administrators may be employed by the Chapter Board of Directors to serve at its discretion. Duties and compensation shall be determined by the Board. Paid staff administrators must adhere to the standards and qualifications established by MPI Global.

## ARTICLE XII. FINANCE

**Section 1. Fiscal Year.** The fiscal year of the Chapter shall be July 1 - June 30.

**Section 2. Insurance.** The Chapter shall maintain General Liability, Directors & Officers Liability, Employment Practice Liability insurance coverage through MPI Global.

**Section 3. Budget and Annual Financial Reports.** With recommendation of the Audit and Finance

Committee, the Chapter Board of Directors in advance of the next fiscal year shall adopt an annual operating budget covering all Chapter activities. The Vice President Finance shall furnish a financial report for the fiscal year just completed to the Board of Directors, MPI and the Chapter membership within ninety (90) days following the end of each fiscal year.

**Section 4. Audit.** The accounts of this Chapter shall be reviewed not less than annually by a Certified or Chartered Public Accountant or a committee of no fewer than two qualified individuals who do not have any financial authority within the Chapter and who shall be recommended by the Board within thirty (30) days following the completion of each fiscal year.

## ARTICLE XIII. MISCELLANEOUS

**Section 1. Operation and Use of Funds.** The Chapter shall be organized and operated exclusively within the meaning of Section 501 (c) (3) of the US Internal Revenue Code of 1986 as amended (or the corresponding provision of any future United States Internal Revenue Law, and in accordance with the laws of any jurisdiction in which the Chapter is organized, and no part of the net earnings of the Chapter shall inure to the benefit of any director, officer, member or other private person, except that the Chapter shall be authorized and empowered to pay reasonable compensation for services rendered.

**Section 2. Dissolution.** Funds are to be used only to accomplish the objectives and purposes specified by the Chapter and no part of such funds shall inure or be distributed to Chapter members.

On dissolution of the Chapter or a determination by MPI that the Chapter is no longer eligible to be an MPI chapter, any funds and all records/files are to be returned to MPI and the Chapter shall no longer indicate or imply any affiliation with MPI.

**Section 3. Political Activities.** The Chapter shall not contribute any of its earnings or property or provide any endorsement or service for any political candidate, committee, party or organization.

## ARTICLE XIV. AMENDMENTS

Section 1. Subject to Section 3 or the Article, these Bylaws may be amended by a two-thirds (2/3) vote of returned mail, facsimile, or electronic media ballots cast by members eligible to vote in mail ballot voting, provided no less than ten percent (10%) of all members eligible to vote shall cast a ballot and the proposed change has been sent in writing to the members thirty (30) days prior to the ballot deadline.

Section 2. Amendments may be proposed by the Board upon its own initiative or upon petition of at least ten percent (10%) of the Chapter members addressed to the Chapter Board. All such proposed amendments shall be presented to the membership by the Board of Directors with or without recommendation.

Section 3. These Bylaws shall automatically be deemed amended to include provisions as may be stated, from time to time, in the most recent MPI Minimum Chapter Bylaws. All other additions, deletions and changes must be approved in advance by the President/CEO of MPI or his or her delegate with the exception of name changes or territorial boundaries, which must be approved by the Board of Directors of MPI prior to being submitted to the Chapter membership for approval.

*Revised and approved by the  
MPI Board of Directors May 2015*

## WEBSITE LOGIN INSTRUCTIONS

Bookmark [www.mpissn.org](http://www.mpissn.org) - check in often

### Login/Passwords

For the membership log-in areas, your login is your last name and your password is your MPI membership number given to you from headquarters in Dallas.

### Example

Login: Smith (be sure to capitalize the first letter of your last name),  
Password: 222222 (sample membership number - your number may be 5-7 digits).

Some of our members have identical last names. If you are one please use this slightly different method.

### Example

Login: SmithL (be sure to capitalize the first letter of your last name AND your first initial)  
Password: 222222 (sample membership number - your number may 5-7 digits).

## CONNECT WITH MPISSN



[www.Facebook.com/MPISACRAMENTO](http://www.Facebook.com/MPISACRAMENTO)



[www.Twitter.com/MPISSN](http://www.Twitter.com/MPISSN)



[www.linkedin.com/groups/MPI-Sacramento-Sierra-Nevada-Chapter-4640049](http://www.linkedin.com/groups/MPI-Sacramento-Sierra-Nevada-Chapter-4640049)

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Check the online directory at **www.mpissn.org** for the most up-to-date information. (*Supplier directory available to the public; planner directory only available to members.*)

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